#### **FOURTH ANNUAL**

# Vermont Capital Planning Forum



An in-person event for governmental units of all sizes and associated professionals to explore Vermont specific best practices in capital planning.



#### **WHEN**

Thursday, April 10<sup>th</sup> from 9am to 4pm

#### **WHERE**

Alumni Hall 20 Auditorium Hill Barre, VT

#### **COST**

\$15 or free for municipal / school officials with submission of capital plan

#### **TOPICS / AGENDA**

- Introduction
- · Capital Planning 101
- Stories of Success in Developing First Time Capital Plans
- Keynote: Solving the Infrastructure Gap in Housing Development
- Are you Ready for Capital Plan Implementation?
   Readiness Checklist Discussion
- Reducing Risk and Promoting Climate
   Adaptation with Free Technical Resources

**REGISTER HERE** 

# Public Finance and Asset Management – a 101 for the Vermont Bond Bank

Kyle Wedberg, PhD.

GFOA (Government Finance Officers Association)
April 9, 2025

#### **GFOA**



• For over a century, government finance professionals have relied upon the GFOA to provide timely information, practical educational opportunities, high-quality professional publications, and the latest information on best practices.

• GFOA's mission is to advance excellence in government finance and a commitment to building thriving communities.

• There are approximately 25,000 GFOA members in the US and Canada

#### Discussion



- Your Great Aunt and Uncle, who you have never met, leave you in their will:
  - House near San Francisco, CA
  - Fishing Camp in Grand Isle, LA
  - Ski Condo near Stowe, VT
  - Hunting Camp near Missoula, MT
  - Classic Car collection stored near Detroit, MI
  - Art collection stored near Houston, TX
- What do you do first?

# The "WHY" for Capital and Strategic Planning



"Make no little plans. They have no magic to stir (people's) blood and probably will not themselves be realized. Make big plans, aim high in hope and work, remembering that a noble, logical diagram once recorded will never die, but long after we are gone will be a living thing, asserting itself with ever growing insistency."

-Daniel Burnham, 1909 City of Chicago Master Plan

#### Theory of Governance



- Musgrave (1959 and 1973) Public Finance in Theory and Practice
  - Fiscal Functions of Public Sector: Allocation, Distribution, Stabilization (and Transfer)
  - "Making the fiscal system work is, after all, a large part of making democracy function." (P&R Musgrave, 1973, p.1)
    - Musgrave, Richard, 1959, The Theory of Public Finance: A Study in Public Economy
    - Musgrave, Peggy and Richard, 1973, Public Finance in Theory and Practice, McGraw Hill: <a href="https://desmarais-tremblay.com/Resources/Musgrave%20Richard%20A.%20and%20Musgrave%20Peggy%20B.%201989%20%281973%29%20Public%20Finance%20in%20Theory%20and%20Practice\_5th%20ed.pdf">https://desmarais-tremblay.com/Resources/Musgrave%20Richard%20A.%20and%20Musgrave%20Peggy%20B.%201989%20%281973%29%20Public%20Finance%20in%20Theory%20and%20Practice\_5th%20ed.pdf</a>

- John Rawls (1971) Theory of Justice
  - Principles of justice: basic liberties and fairness of opportunities
  - Generational implication of public finance decisions: "Justice does not require that early generations save so that later ones are simply more wealthy. Saving is demanded as a condition of bringing about the full realization of just institutions and the equal liberties." (Rawls, 1971, p.257)
  - Fourth principle of "Exchange" evolved Musgrave's "Transfer" where "Thus the exchange branch works by the principle of efficiency and institutes, in effect, a special trading body that arranges for public goods and services where the market mechanism breaks down." (Rawls, 1971, p. 250)
    - Rawls, John, 1971, A Theory of Justice, Harvard University Press: https://giuseppecapograssi.files.wordpress.com/2014/08/rawls99.pdf

#### **Government Need to Shift Thinking**

- Our Collective US Reality:
  - Suburbanization, single family housing boom, population and job movement from both rural and urban centers, a century of car focused development, and the largest national infrastructure investment of the 20<sup>th</sup> Century (WPA) nearing 100 years old
- Shift in Financial Office's thinking
  - Privilege existing assets over new assets
  - GASB made legal standard straight line depreciation of an asset's value
  - Incorporate replacement costs in all aspects of Capital Planning
  - Conduct the Orchestra: Governments need to assess current conditions, needed investment (get real about the asset deficit), current costs to replace, plans to enhance, and keep assets operating at agreed upon service levels
- Asset management lives in silos
  - Finance Departments need to be conductors, interpreters, and synthesizers



## **American Society of Civil Engineers**



 2025 Report Card for America's Infrastructure OVERALL: C

• Estimated Investment Gap: \$3.7 Trillion

Gap up \$1.4 Trillion in four years

https://infrastructurereportcard.org/

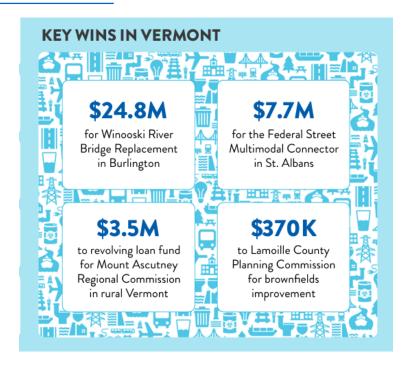


#### How is Vermont doing?

(b)

- Report card is from 2023
- Same grade as the US: C

https://infrastructurereportcard.org/stateitem/vermont/





#### 2023 REPORT CARD FOR VERMONT'S INFRASTRUCTURE



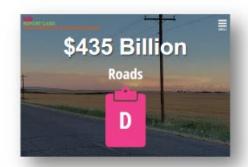


#### **Previous Report Card from 2021**

2021 ASCE Report Card



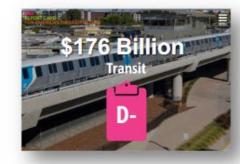




Total Investment Gap \$2.59 Trillion

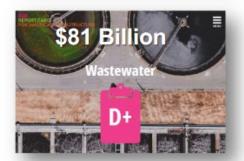






(up \$0.5 Trillion in 10 years)









#### **Basic Math on the Asset Deficit Reduction**



- ASCE 2021 deficit at \$2.59T
- Four years of inflation @ 6% annually on asset deficit (this would have been \$3.2T and it was actually \$3.7T)
- IIJA (\$1.2T) and IRA (\$385B) and ARPA (\$1.9T) (total of \$3.5T)
- Not dollar for dollar asset investments, but even if they were, the US still couldn't fully solve the total asset deficit

#### Role of Finance Office in Asset Management



- Policies
- Status and understanding of inventory (register)
- Valuation (depreciation and cost to replace)
- Register maintenance (data)
- Level of Service
- Condition
- Contribution of asset to overall performance
- Budgeting for repair, replacement, and maintenance
- Integration of asset management to finance (baseline data)
- Use of integrated data tools (ERP, GIS, Tracking)

GFOA BP: <a href="https://www.gfoa.org/materials/role-of-the-finance-director-in-capital-asset-management">https://www.gfoa.org/materials/role-of-the-finance-director-in-capital-asset-management</a>

# How will I prioritize my Assets?

				Investment Review Board (IRB)								Capital Budget Team (CBT)												
Rank	Project Number	Project Title	Primary Project Category	Project Readiness	Stakeholder Support	Performance Goals and Business Case	Cost Estimates	Risks and Alternatives	Comp Plan Alignment	Score Before Multiple	Multiplier	IRB Score	Health Equity	Public Safety	Education	Equipment and Vehicles	All Roads and Transportation	Vertical Infrastructure	Parks, Playgrounds	Regulatory	Existing Project (Y/N)	Potential PPP	CBT Score	Total Score
1	SH01	HARRIET TUBMAN SHELTER	FACILITY	3	3	3	3	3	3	18	5	90	Х								X		7	97
2	FS01	SMALL CAPITAL PROJECTS	FACILITY	3	3	3	3	3	3	18	5	90	X								X		7	97
3	HK17	EMERGENCY AND TEMPORARY HOUSING	FACILITY	3	3	3	3	3	3	18	5	90	X								X		7	97
4	HK18	NEW YORK AVENUE SHELTER	FACILITY	3	3	3	3	3	3	18	5	90	X								X		7	97
5	206AM	AMBULANCE VEHICLES - FEMS	FLEET	3	3	3	3	3	3	18	5	90		X							X		6	96
6	206PT	PUMPERS - FEMS	FLEET	3	3	3	3	3	3	18	5	90		X							X		6	96
7	BRM22	ENGINE COMPANY 7	FACILITY	3	3	3	3	3	3	18	5	90		X							X		6	96



#### **Funding and Level of Service**



- Is there funding available to:
  - Operate
  - Renew
  - Maintain
  - Acquire Replacement
  - Dispose

at the current desired Level of Service?



Linkage of CIP to LTFP at current or adjusted Level of Service.

GFOA BP on Service Delivery: <a href="https://www.gfoa.org/materials/evaluating-service-delivery-alternatives">https://www.gfoa.org/materials/evaluating-service-delivery-alternatives</a>

#### What is the Time Horizon of the CIP?

- A CIP can be 5, 10, or 50 years
  - Logical to match length of debt repayment to asset lifecycle
- For projects programmed beyond the first year of the plan, adjust cost projections based on anticipated inflation
- How are existing assets considered in your capital planning?
- Good CIPs: Understand how funding may span multiple years
  - Case study: New building may mean land acquisition and design costs year one, site preparation and early construction year two and final funding in year 3
    - Allocating all costs in year one is inefficient
- Budgeting and Cash Flow
  - Multi-Year projects need multi-year resourcing plans (over allocation of funding is a trust issue, not a financing issue)



## **Evolution of a Capital Budget in process**



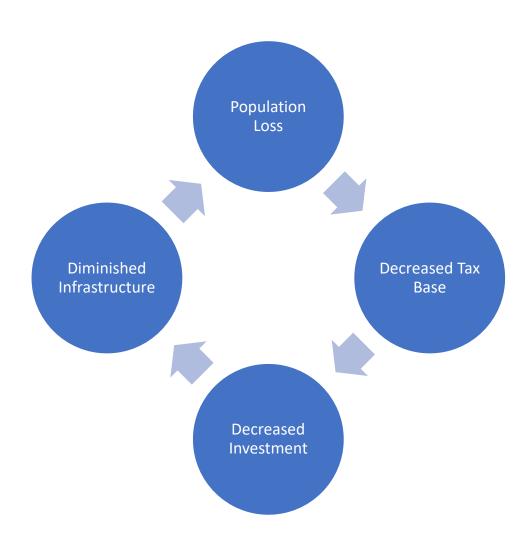
- Making changes during the year
- Multiple reasons actuals different than budget
  - Timing of delivery
  - Commodity costs
  - Project delivery
- A CIP "Box" will have the next projects clearly defined

Projects	<b>Budgeted Cost</b>	Actual Cost	Balance							
Е	100,000	90,000	10,000							
F	100,000	80,000	20,000							
G	100,000	80,000	20,000							
Н	100,000	75,000	25,000							
I	100,000	110,000	-10,000							
Total	500,000	435,000	65,000							
Potential to add to current year capital budget										
J	15,000	?	?							
K	15,000	?	?							
L	25,000	?	Ş							

## **Tiebout Theory**



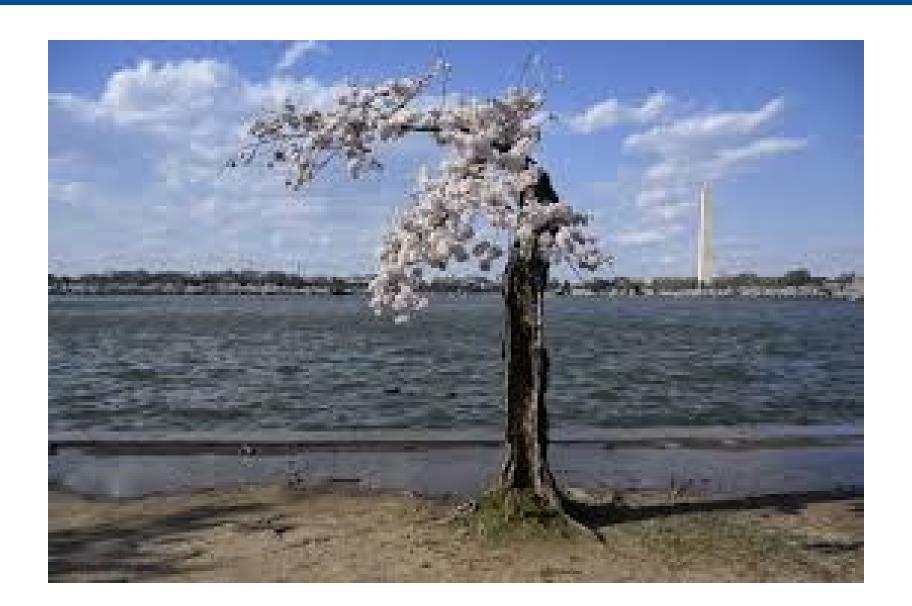
- Citizen Choice Theory (Tiebout, 1956)
  - Absolute mobility
    - Citizens select a community based on taxes and level of service
  - Profit maximizers
    - Pay for what we owe and search out communities that are a "deal"
  - Mobility inhibited
    - Lack of resources
    - Social constructs (racism)



Citizens move away from and towards

# The Asset Challenge is More . . .





#### Resilience and Adaptation



- Resilience
  - Asset management
    - Recondition level modernization in that which you already own
    - Maintenance budgets
    - Measurement of performance
- Adaptation
  - Modernization and new infrastructure
- Choosing one strategy is a false choice

Resilience vs. Adaptation: Framing and Action:

## Change, Resiliency, and Performance Demands



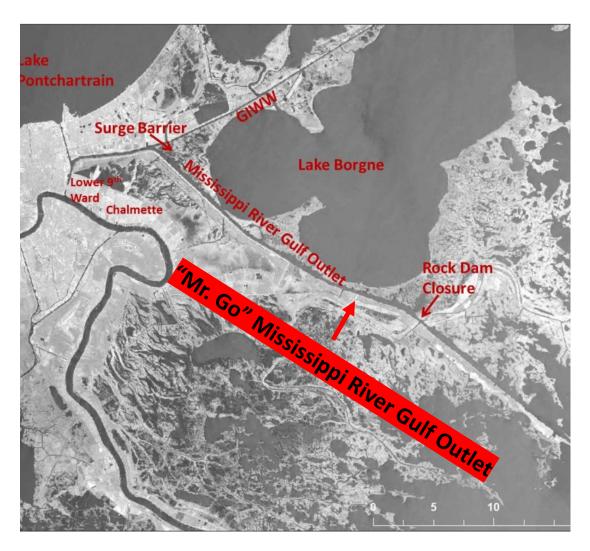




## Change, Resiliency, and Performance Demands

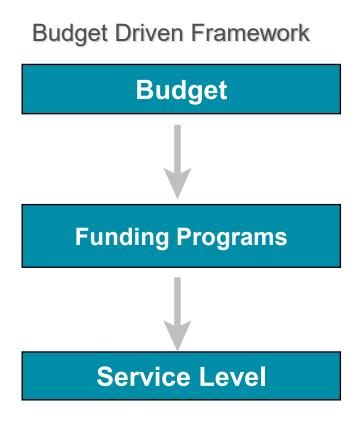


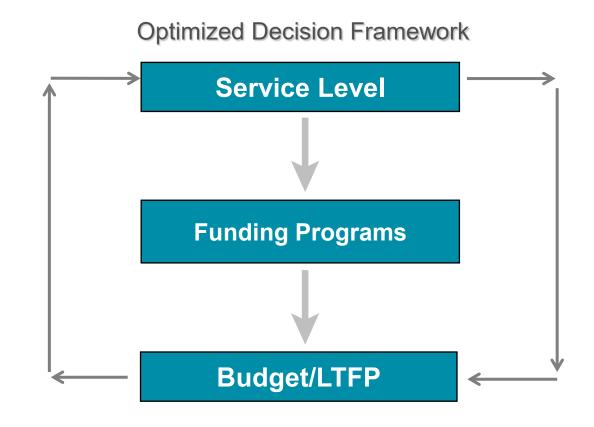
Post Katrina flood wall





# The Asset Management Choices - Integrated Planning Shift





Focus on Level of Service Provision tied into the Level of Available Resources both annually (Budget) and long term (LTFP)

#### **Asset Management: Where To Start?**



#### Asset Register:

- What do you own?
- What year put into service?
- Where is it?
- What condition is it in?
- What will it cost to replace?
- Will you replace it?
- Bonus: What is maintenance history?

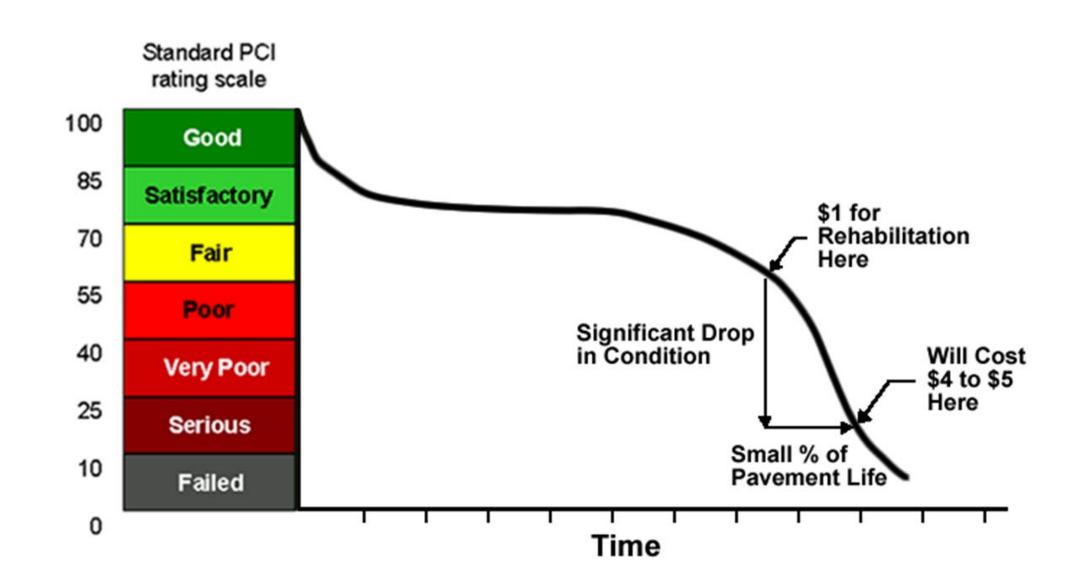
#### O Data:

- Who is responsible for what data?
- Where is data tracked?



## Life Cycle Cost Analysis - Pavement





#### **Deferred Maintenance**



- Governments engage in deferred maintenance
  - "Easy savings"
    - No one fired
    - All bills paid
    - All supplies purchased
- Moves costs from operating to capital
  - Work deferred long enough increases (deficit) costs
    - May feel like "free" money as it moved from one budget to another
- Asset deficit created

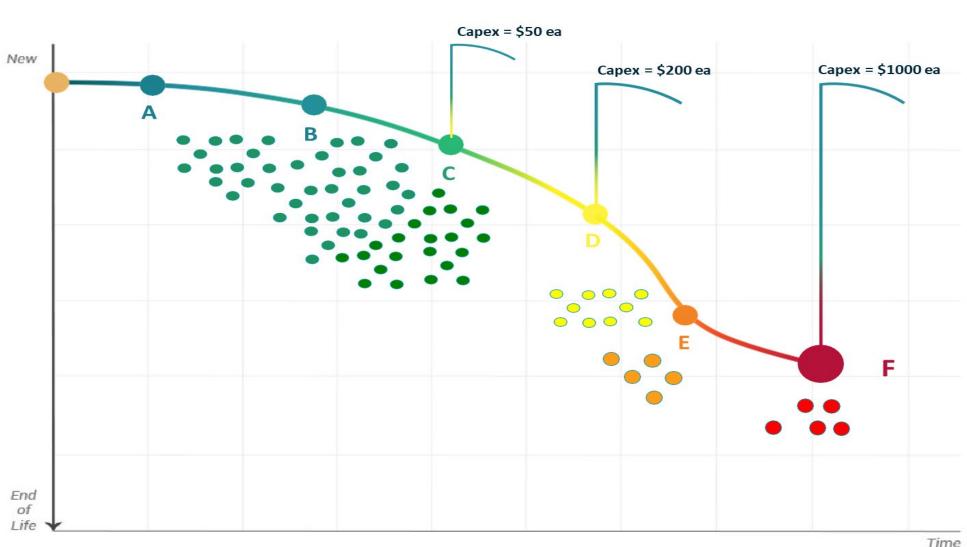
#### Lack of Investment can be a Generational Deficit



**Future Options** 

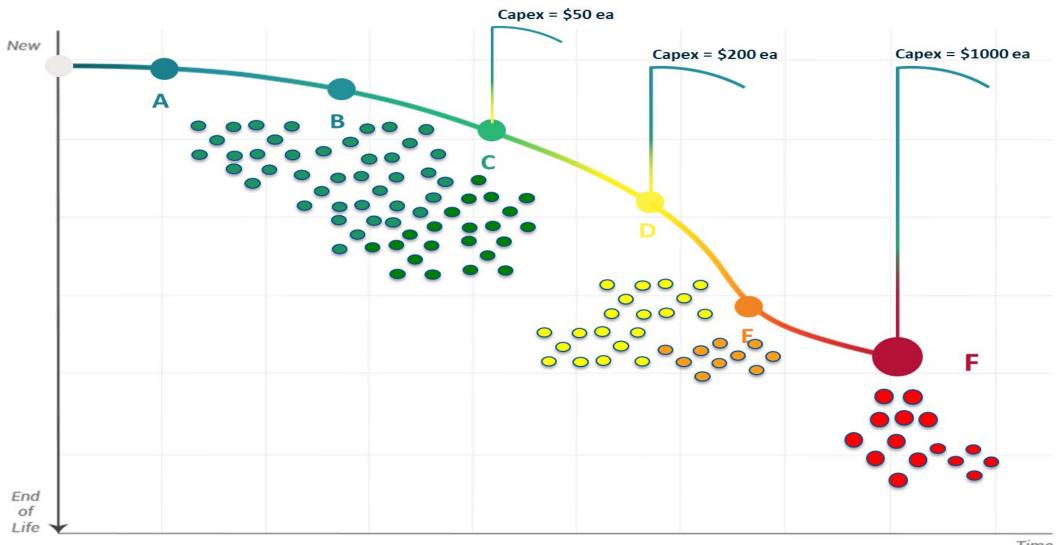
Infrastructure Deficit

**Deficit Creep** 



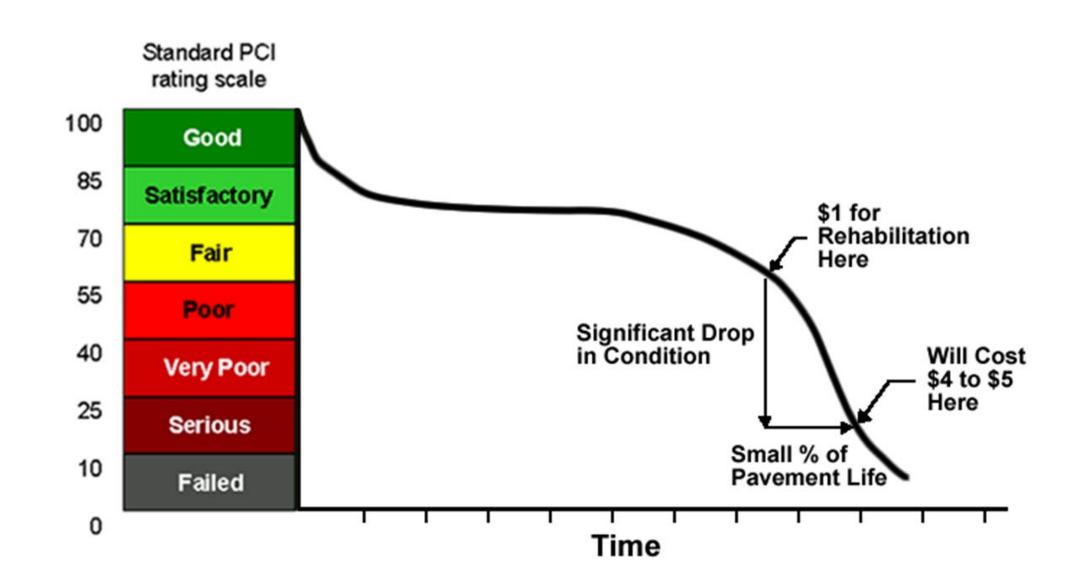
## **Lack of Investment Shifts and Grows Deficit**





## Life Cycle Cost Analysis - Pavement





# **Basic Asset Register**









YEAR BOUGHT/BUILT



CONDITION AND COST TO REPLACE (CURRENT \$)



WILL YOU REPLACE IT?

# A Positive Future for US Capital Investments and Asset Management

(<u>[</u>

- Historic Investments (IIJA, IRA, and ARPA)
- Washington DC CARSS Capital Asset Replacement Scheduling System
  - https://cfo.dc.gov/page/office-chief-financial-officer-long-range-capital-financial-plan-report
- Michigan Infrastructure Council
  - https://www.michigan.gov/mic
- California Department of Water Resources
  - o https://water.ca.gov/
- Detroit, MI 10 years post bankruptcy credit rating Baa2
  - https://www.freep.com/story/news/local/michigan/detroit/2024/03/25/detroit-investment-gradecredit-rating-bankruptcy/73090234007/

#### **GFOA Committees and Best Practices**



• GFOA Standing Committees: <a href="https://www.gfoa.org/gfoa-standing-committees">https://www.gfoa.org/gfoa-standing-committees</a>

Community Economic Development and Capital Planning
 Committee (CEDCP): https://www.gfoa.org/cedcp-committee

GFOA Best Practices: <a href="https://www.gfoa.org/best-practices">https://www.gfoa.org/best-practices</a>

# THANK YOU

**QUESTIONS?** 



# Stonecrop Meadows

Solving the Infrastructure Gap in Housing Development

#### **Stonecrop Meadows**

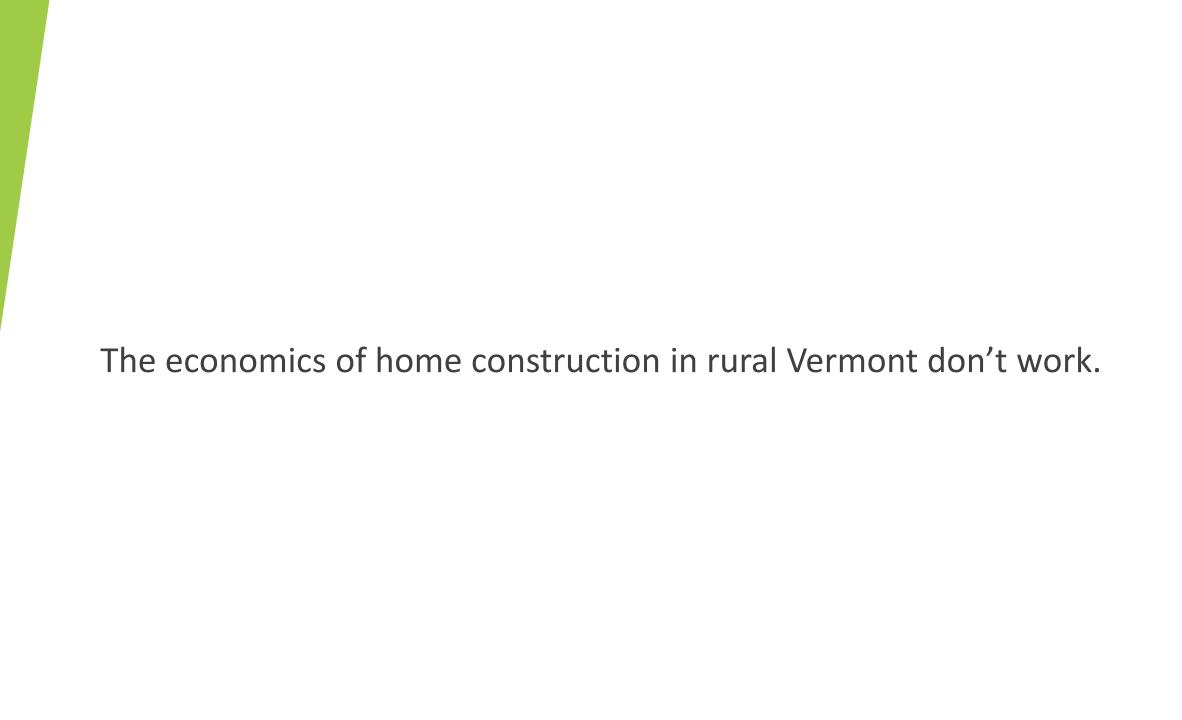
#### **Up to 254 Total Homes**

- Smart-growth
- Energy-efficient
- Truly mixed-income
- Only proposed new neighborhood outside of Chittenden County
- Unprecedented State and Federal support
- True community partnership
- Preservation of wetlands / greenspace

**\$140m** Total Development Cost

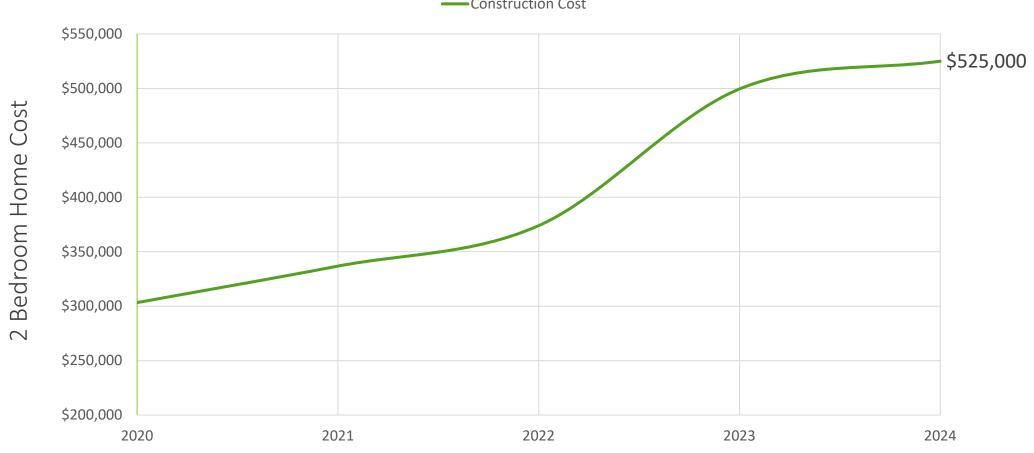




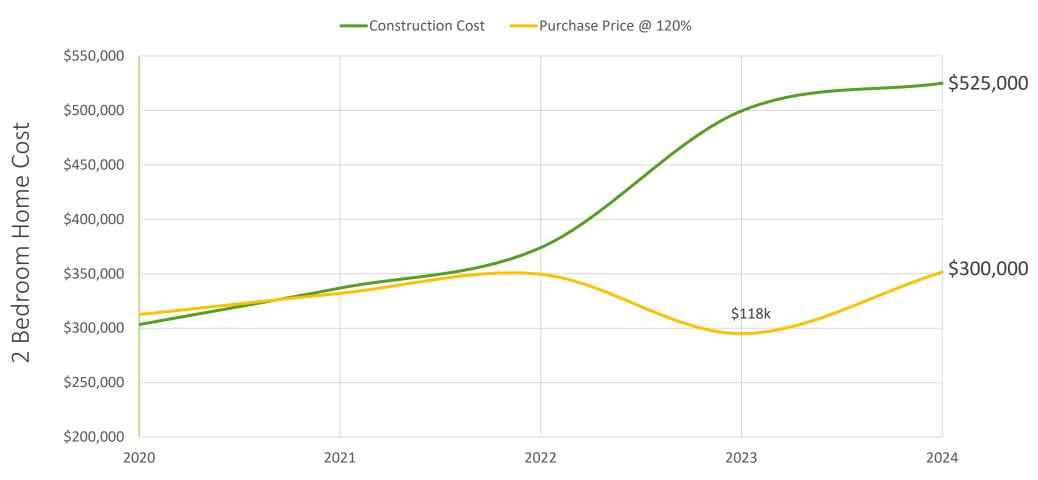


#### **Construction Costs** Vermont

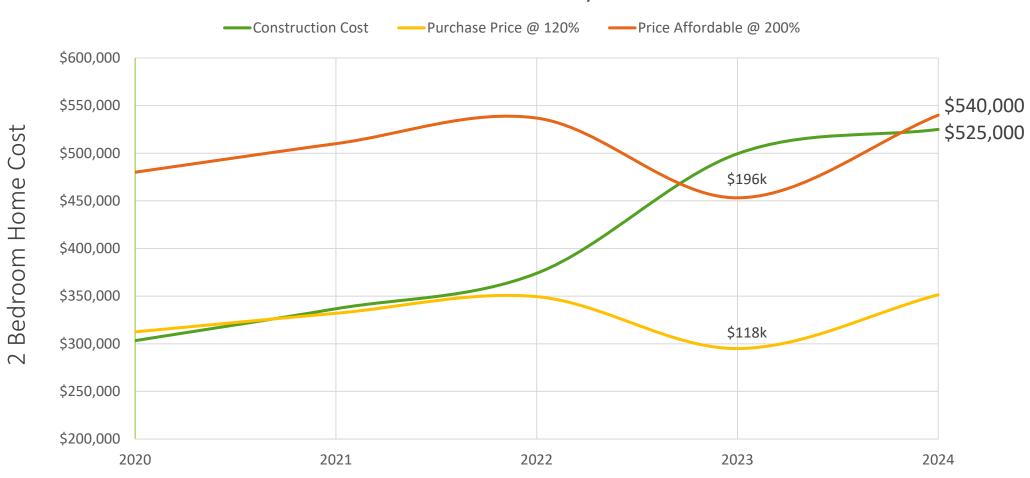


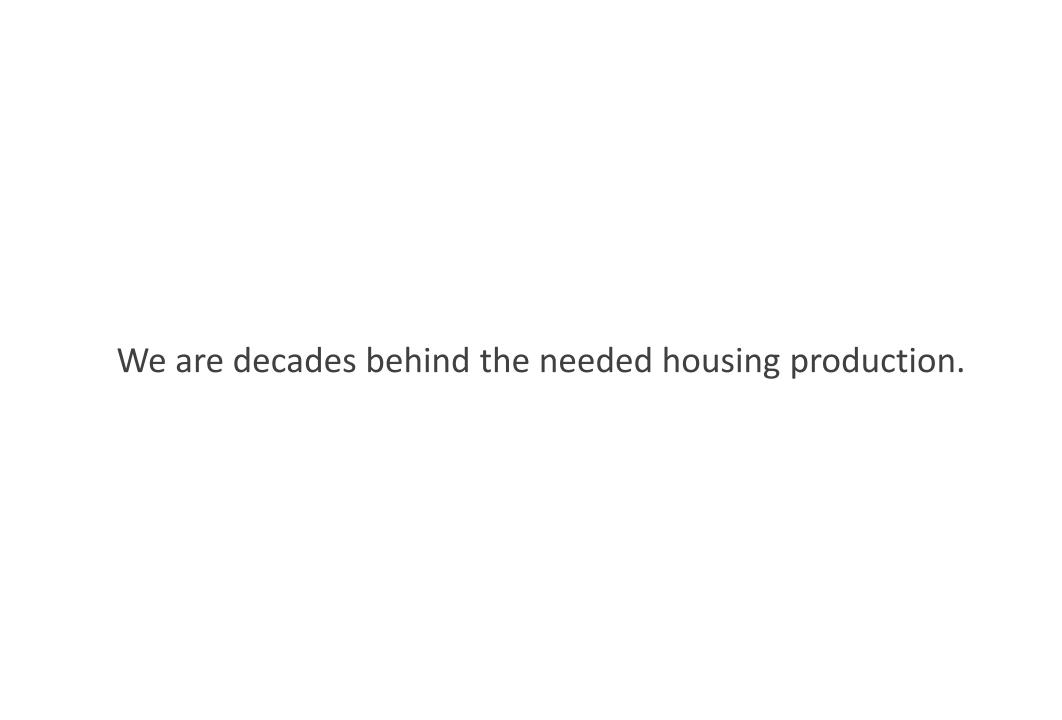


# Construction Costs & Purchasing Power Addison County



# Construction Costs & Purchasing Power Addison County

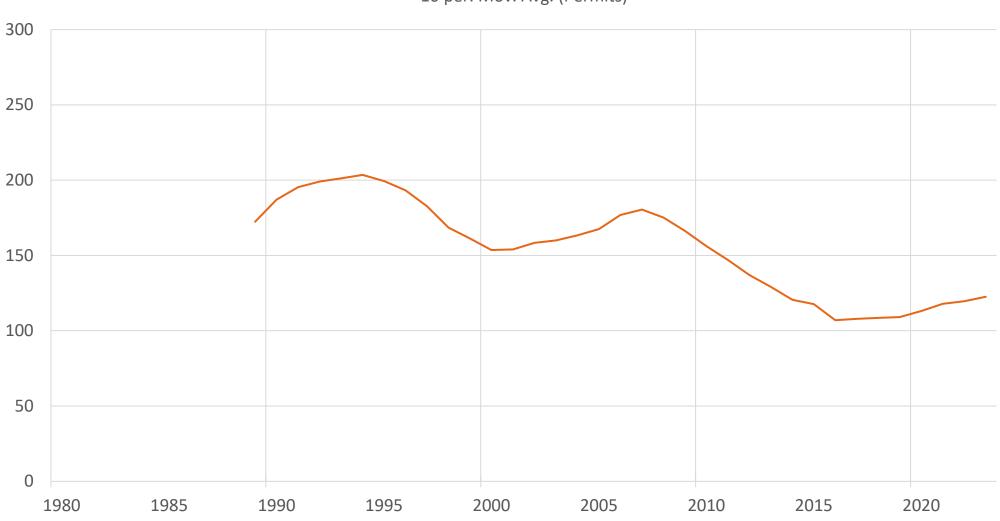




## **Building Permits**

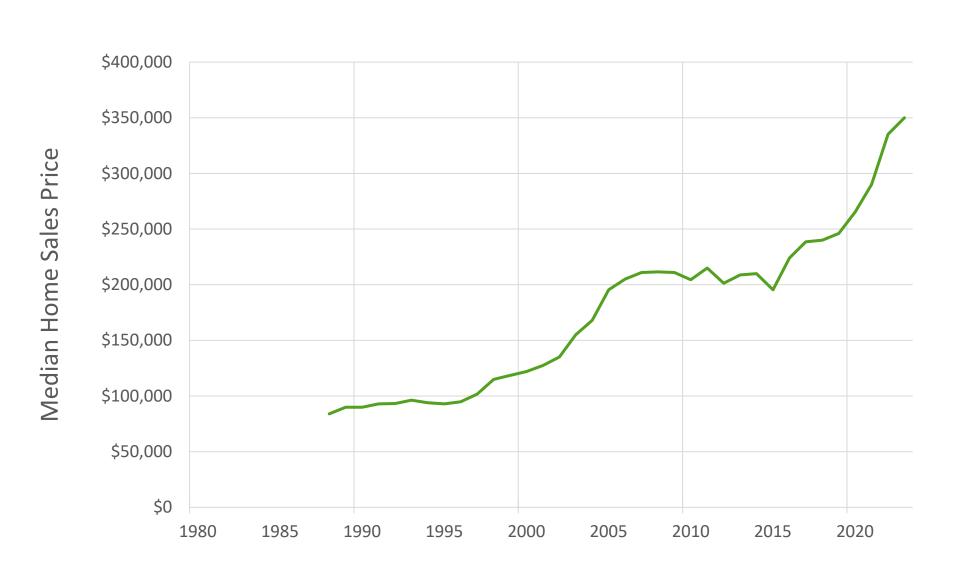
Addison County

—10 per. Mov. Avg. (Permits)



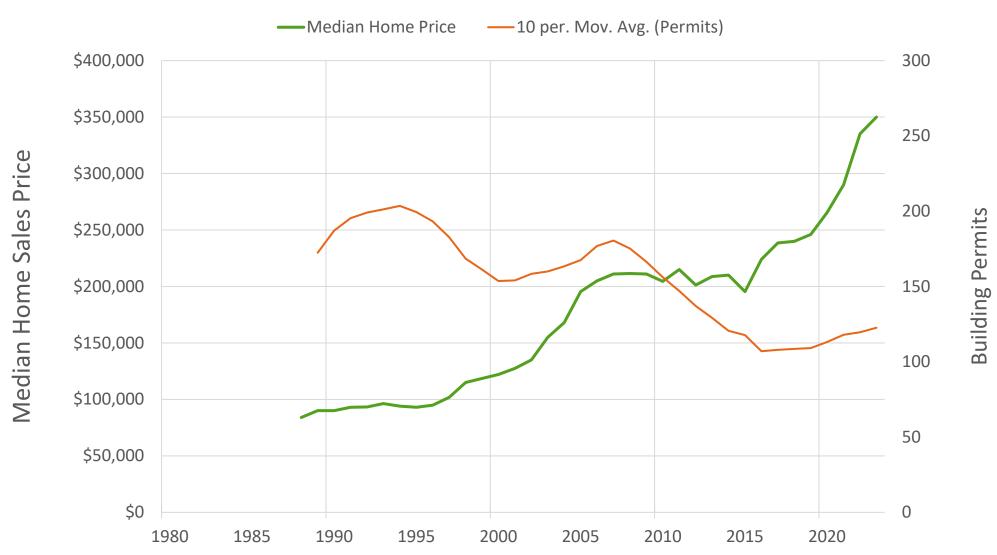
#### Median Home Sales Price

Addison County



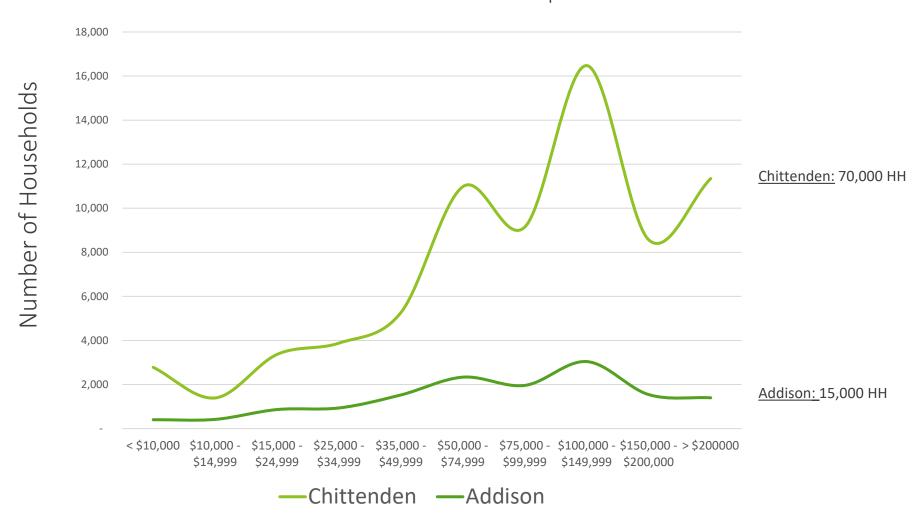
#### Median Home Sales Price & Building Permits

Addison County



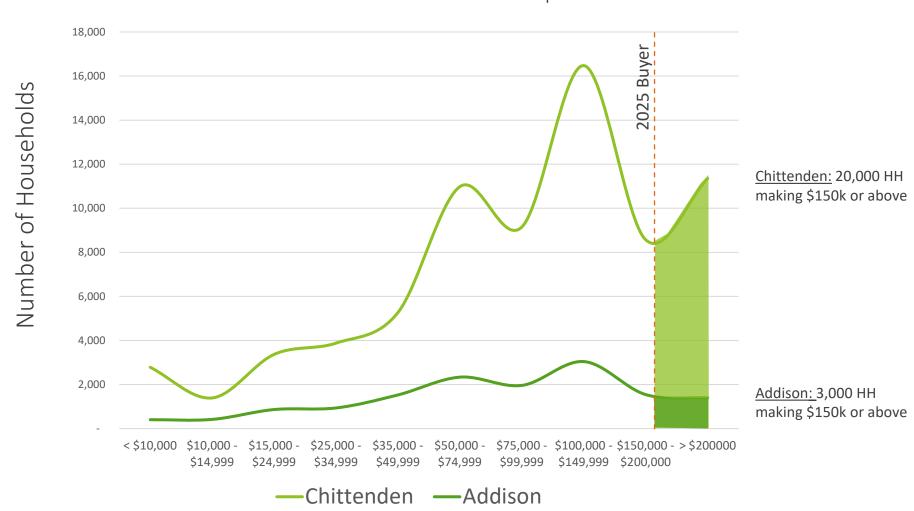
#### **Income Distribution**

Addison & Chittenden Counties | 2023



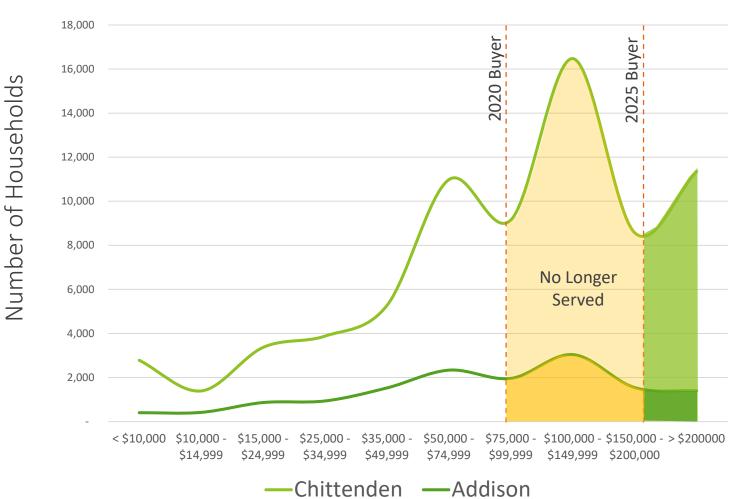
#### **Income Distribution**

Addison & Chittenden Counties | 2023



#### **Income Distribution**

Addison & Chittenden Counties | 2023



Middle-Income HH **Removed From Buyer Pool** 

## **VT Housing Need**

#### **Economics are Broken**

- Demand over 3x the current Supply
- Market only serves Upper-Income buyers
  - Not enough buyers to take the risk
  - Doesn't serve the need
- Not enough subsidy to buy down prices to engage the Middle-Income buyers
  - \$200k/Home to get to Middle-Income pricing
  - +\$1.0B subsidy required annually
- "Hold up the mirror" to understand how every decision we make affects the amount of housing we can build

2025-2030

Target 41,184
Annual need: 8,237

On Pace to Build **12,478** Annual avg: 2,496

Stonecrop Meadows: Keys to Success

#### **Up to 254 Total Homes**

- Smart-growth
- Energy-efficient
- Truly mixed-income
- Only proposed new neighborhood outside of Chittenden County
- Unprecedented State and Federal support
- True community partnership
- Preservation of wetlands / greenspace

**\$140m** Total Development Cost







## **Core Village**

	Rental	For Sale	Total
Affordable	22	6	28
Workforce	6	31	37
Market	7	8	15
	35	45	80

80 Total Homes \$53M Total Development Cost











### **Infrastructure Budget**

Supports 184 Homes

•	<b>Total Infrastructure Cost</b>	\$8.50M
•	Future Infrastructure	\$2.50M
•	Core Village Infra Cost	\$6.00M
•	Landscaping	\$0.25M
•	Site lighting	\$0.35M
•	Utilities	\$2.50M
•	Roads & Sidewalks	\$1.50M
•	Design/Eng/Finance	\$1.40M





#### **Infrastructure Funding**

Federal/State/Local Funding \$3.7M

• Proceeds from Sales \$2.3M

• Total Infrastructure Cost \$6.0M

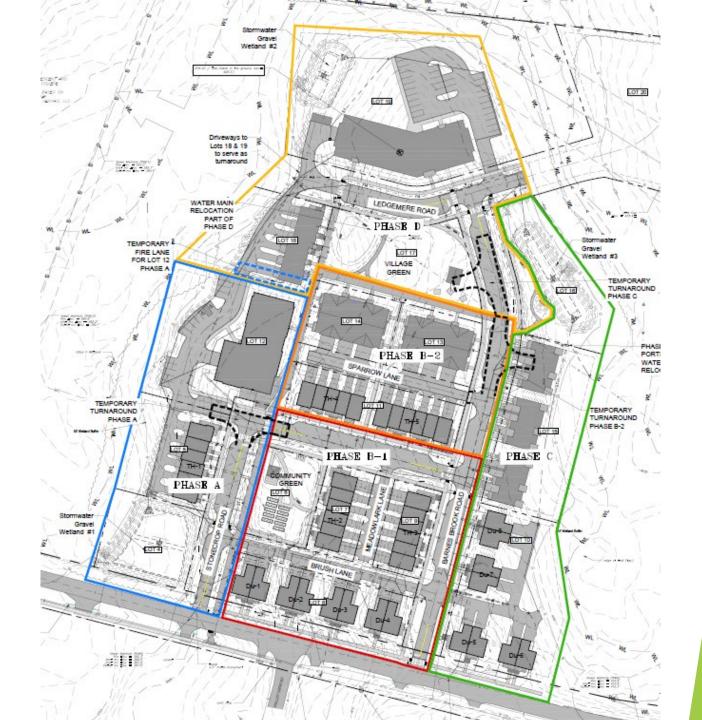
\$46,000 Per Home

After State & Federal Funding

\$21,000 Per Home

Middlebury College contribution filled the gap to move project forward



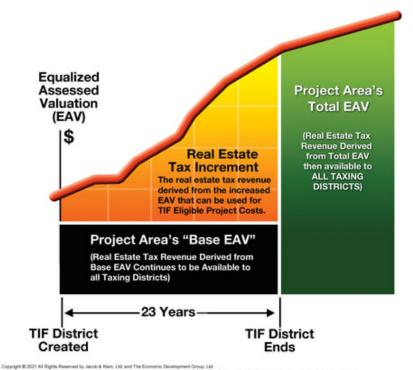


#### **Infra Funding Challenges**

- \$3.7M Subsidy Difficult to Replicate
  - Federal Funding no longer secure
  - ARPA funds are already spent
  - Local Employer contributions not realistic in all towns
- Need funding to fill infrastructure budget gaps on in future phases.
  - Tax Increment Financing
  - \$575k Future Phase Tax Revenue
- Requires a public vote...

# How Does <u>Tax Increment Financing (TIF) Work?</u>

- Real Estate Tax Increment (RETI) results from an increase in Equalized Assessed Value (EAV) above the Base EAV that occurs during the life of the TIF District.
- Annual increases in EAV are then multiplied by the total real estate tax rate.
- The County sends RETI to Municipality for deposit to a Special Tax Allocation Fund.



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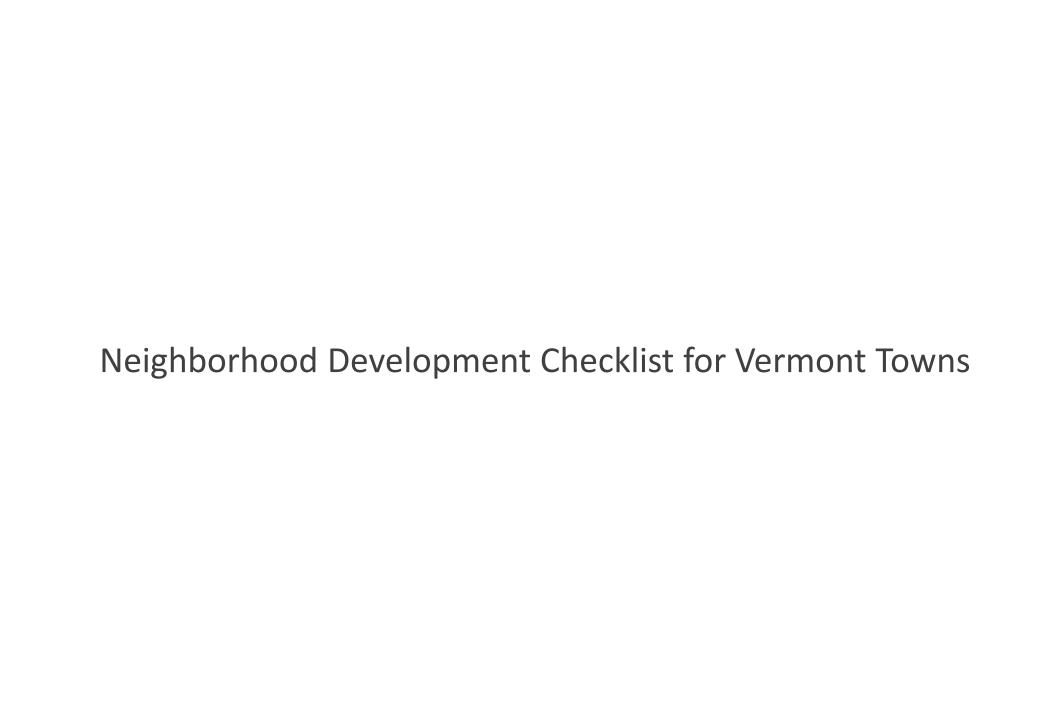
#### **Keys to Success**

- Secured Low-Cost Land
- Established Mixed-Income Vision Early
- Established as Neighborhood Development Area (NDA)
- Revised Zoning for Density/Flexibility
- Town Agreed to Take Over Infrastructure

- Maximized Infrastructure Subsidy
- Maximized Housing Subsidy
- Multi-Phased Delivery
- Modular Construction
   AND
- College Closed the Gap

Full Buy-In From Town, Employers, and Community





## **Neighborhood Development Checklist**

#### 1. Simplify Regulatory Environment

- Establish a Designated Area or Tier 1A/B
- Revise Zoning to Allow Density and Flexibility
- Streamline Permitting

#### 2. Defray Upfront Risk/Cost

- ☐ Identify and Secure Low or No-Cost Land
- ☐ Limit Capital Asks of Project
- ☐ Structure Flexible Agreements

#### 3. Partner on Funding Opportunities

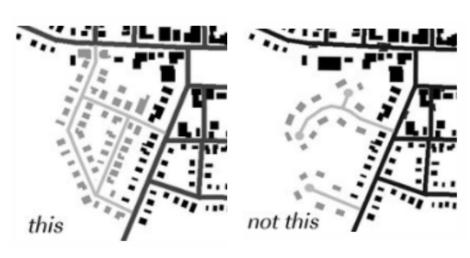
- ☐ Applicant for State/Federal Funds
- Provide Direct Investment
- ☐ Be Innovative...



## **Simplify Regulatory Environment**

- ☐ Establish Designated Area
  - Exempts housing projects from Act 250
  - Saves \$\$\$ and roughly 6 Months of Permitting
- ☐ Revised Zoning for Density and Flexibility
  - Traditional Neighborhood Design
  - Form Based Codes offer significant flexibility
- ☐ Streamline Permitting Process
  - Expedited Permitting
  - Lower Permit and Impact Fees





## **Defray Upfront Risk/Cost**

### ☐ Identify and Secure Low or No-Cost Land

- Land cost is often the first barrier to entry
- Establish strike fund to secure land

#### **☐** Structure Flexible Agreements

- Phased deliveries mitigate risk
- Modular construction lowers cost but adds complexity

### ☐ Limit Capital Asks of Project

- Security Interest in Improvements
- Minimize Off-Site Improvements

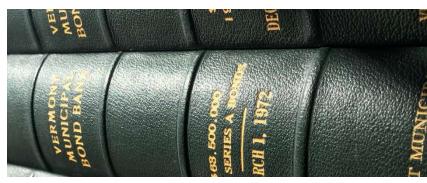


## **Partner on Funding Opportunities**

- ☐ Facilitate State Funding Applications
  - CDBG, CRRP, etc. required municipal applicants
  - Support applications with donated time or set aside funds for this work
- ☐ Provide Direct Investment
  - Establish Housing Trust Fund
  - Cover Permit/Impact Fees
- ☐ Willingness to Be Innovative...
  - Tax Increment Financing (TIF)









## PLANNING FOR...CAPITAL PLANNING

Vermont Capital Planning Forum *April 10, 2025* 

## What is a Capital Plan?

- "The capital infrastructure built and maintained by local government is essential for a thriving community" – Government Finance Officers Association
- Plan for maintaining, updating, and creating new capital improvements in support of thriving community
- Document where other plans and studies become real through financial plan to accommodate the capital improvements needed
- Should cover at least five years, with best practice 10 to 25 years in length
- It's a plan!!! "All models are wrong but some are useful"



## Why do a capital plan in Vermont?

#### **TOWN PLAN – Title 24, Chapter 117, Subchapter 005**

(4) A utility and facility plan, consisting of a map and statement of present and prospective community facilities and public utilities showing existing and proposed educational, recreational and other public sites, buildings and facilities, including hospitals, libraries, power generating plants and transmission lines, water supply, sewage disposal, refuse disposal, storm drainage, and other similar facilities and activities, and recommendations to meet future needs for community facilities and services, with indications of priority of need, costs, and method of financing.

https://www.trorc.org/wp-content/uploads/2022/12/Capital-Budgets-and-Programs-11292022-1.pdf

#### **IMPACT FEES – Title 24, Chapter 131**

#### § 5203. Procedure

- (a) A municipality may levy an impact fee on any new development within its borders provided that it has:
- (1) been confirmed under section 4350 of this title and, after July 1, 1992, adopted a capital budget and program pursuant to chapter 117 of this title. The plan or capital budget and program may include:
- (A) indication of locations proposed for development with a potential to create the need for new capital projects;
- (B) standards for level of service for the capital projects to be fully or partially funded with impact fees;
- (C) proposed locations and project lists, cost estimates, and funding sources;
- (D) timing or sequence of development in the identified locations; and
- (2) developed a reasonable formula that will be used to assess a developer's impact fee. The formula shall reflect the level of service for the capital project to be funded and a means of assessing the impact associated with the development such as square footage or number of bedrooms. The level of service shall be either:
- (A) an existing level of service;
- (B) a State or federal standard; or
- (C) a standard adopted as part of a town plan or capital budget.

### Ideal table of contents

- Narrative describing vision and tie to larger planning efforts
- Capital asset policy describe what constitutes a capital asset and depreciation schedule
  - Example long lived assets with intimal purchase value (capitalization threshold) in excess of \$10 thousand
  - See next slide on asset deprecation schedule
- \*Debt management and capital reserve policy define the amount of debt desired by alongside policy for making capital reserve contributions\*
- Description of process for prioritizing projects and related scorecard
  - Typically points based system including items such:

Health and safety	Essentiality	Depreciation / desired level of service	Community demand / need	Lifecycle costs
Departmental priority	Climate resilience	Population equity	Availability of sources	

- Aggregate summary of projects by department with individual project solicitations attached as appendix to plan
- Long term financial projection in which sources equal uses

**Examples:** https://www.vtbondbank.org/resource/capital-planning-resource-page

## **Sample Asset Depreciation Schedule**

#### From: TN Water & Wastewater Financing Board & Utility Management Review Board

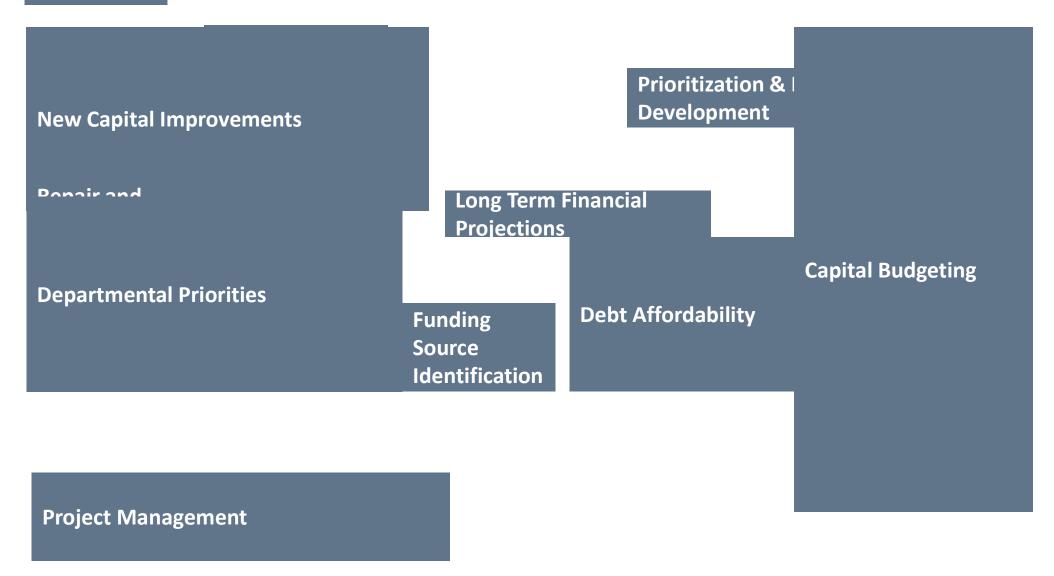
Buildings	30 to 50 years
Equipment & tools	10 to 15 years
Furniture and fixtures	5 to 10 years
Machinery, Equipment, Vehicles	5 to 15 years
Pumps and treatment equipment	15 to 20 years
Transportation Equipment	5 to 10 years
Water lines and storage	40 to 50 years

## Capital Planning Process...in a Vacuum

**Long Range Plan New Capital Prioritization & Policy Development Improvements** Comprehensive Repair and **Inventory of Long Term Financial Projections** Replacement **Capital Projects** Capital **Budgeting Funding** Community Debt **Departmental** Source Change **Affordability Priorities** Identification **Assumptions Revision & Refinement Project Management w/Accountability to Capital Committee** 

## **Capital Planning Process...in Reality**

Long Range Plan



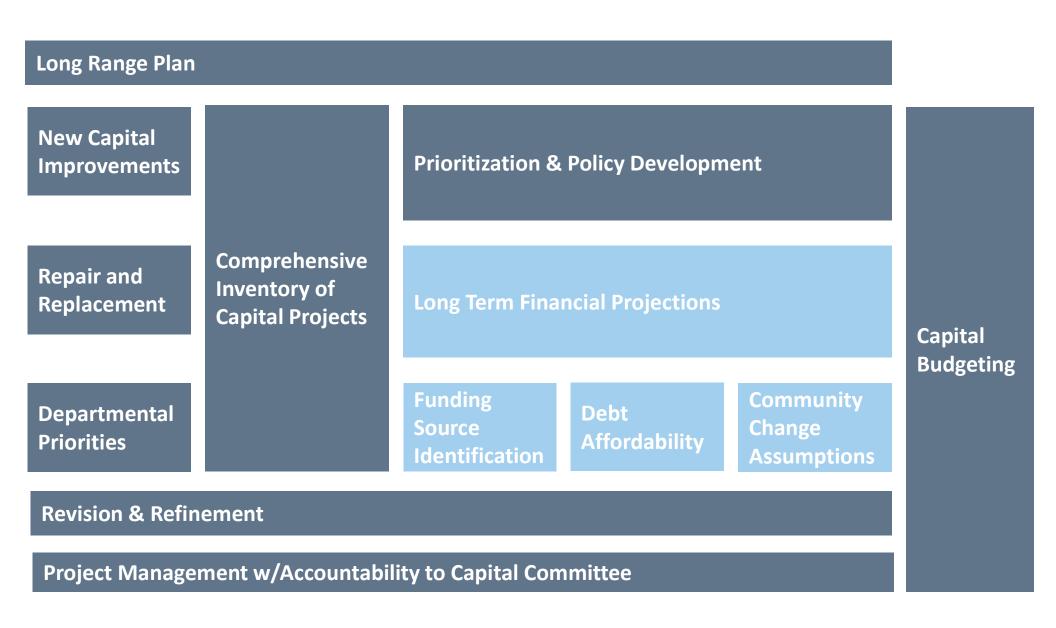
# **Planning Planning**



## **Capital Planning Process...Best Practice**

#### **Long Range Plan New Capital Prioritization & Policy Development Improvements** Comprehensive Repair and **Inventory of Long Term Financial Projections** Replacement **Capital Projects** Capital **Budgeting Funding** Community Debt **Departmental** Source Change **Affordability Priorities** Identification **Assumptions Revision & Refinement Project Management w/Accountability to Capital Committee**

## **Capital Planning Process...for Discussion**



## **Long Term Financial Projections – Key Considerations**

#### **Enterprise or Utility**

- Rate plan to provide cashflow in excess of expenses and debt service
- Planning for rate increases prior to the project completion date
- Baseline users and modest growth projections

#### **Governmental Activities**

- Wil the project be:
  - Self supporting meaning that project revenues will support related debt
  - Replacing the roll off of prior debt
  - New taxes
- Costs associated with delay in project implementation

Rural Water System												
Sample	e Financial Projection											
			Fiscal Year									
			2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
1	Drivers	Assumption										
2	ERUs		72	73	74	75	76	76	76	76	76	76
3	Usage per ERU											
4	<b>Total Consumption</b>		72	73	74	75	76	76	76	76	76	76
5												
6	New Connections		1	1	1	1	0	0	0	0	0	0
7												
8	Base Rate	15.00%	940	1,081	1,243	1,430	1,644	1,891	2,174	2,500	2,875	3,307
9	Usage Rate	0.00%	0	0	0	0	0	0	0	0	0	0
10	Connection Fee	3.00%	500	515	530	546	563	580	597	615	633	652

https://www.vtbondbank.org/sites/default/files/2024-03/EnterpriseModelFinancialProjection\_FINAL\_20240307.xlsx

## Sources – Known knowns

Debt, reserves, and pay as you go can serve as baseline with grants as potential upside if timing aligns

Does source require interim finance and reimbursement? **Sources for** sources

#### **Pooled Loan Program**

#### NEW ISSUE

under existing law, and assuming continued compliance with various requirements of the Internal Revenue Code of 1986, as amended, interest on the Bonds will not be included in the gross income of holders of such bonds for federal income tax purposes. Interest on the Bonds will not constitute a preference item for purposes of computation of the federal individual alternative minimum tax; however, Bond Counsel observes that or lax years beginning after December 31, 2022, interest on the Bonds included in the adjusted financia it income of certain corporations is not excluded from computation of the federal corporate alternativ ement theories of centure or portains is an accessible print computation of the feature of portain or portain with man tax. In the further opinion of Bond Counsel, the Bonds are exempt from State of Vernome taxes and State of Vermont corporate income taxes. See "TAX MATTERS" herein.

V Vermont Bond Bank

#### \$46,380,000 VERMONT BOND BANK

\$26,370,000 2023 Series 2 Bonds (Local Investment Bonds)

\$20,010,000 2023 Series 3 Refunding Bonds

#### Dated: Date of Delivery

The 2023 Series 2 Bonds (Local Investment Bonds) (the "2023 Series 2 Bonds") and the 2023 Series 3 The 2023 Series 2 Bonds (Local Investment Bonds) (the "2023 Series 2 Bonds") and the 2023 Series 3 Bonds and topelver with the 2023 Series 2 Bonds, the "10nds") of the Refunding Bonds (the "2023 Series 3 Bonds, the "10nds") or the Vermont Bond Bank (the "Bond Bank") are issuable only as fully registered bonds without coupons, and, when issued, will be registered in the man of Cocke & Co., as the registered bonds without coupons, and, be the bonds of the Bonds of the Bonds of the Bonds in Bonds of the Registered in the decommands of 140,000 or any integral multiple thereof. Purchasers of beneficial interests will not receive certificates representing their interest in the Bonds. So long as Cede & Co. is the registered bondholder, as nomine of DTC, references herein to the Bonds of the Bon

Principal of and semiannual interest will be paid, as set forth herein, directly to DTC by U.S. Bank Trust Company, National Association, as Trustee and Faying Agent, so long as DTC or its nominee, Cecle & Co. is the registered Bondholfer. Disbursement of such payments to the DTC Participants is the responsibility of DTC and disbursements of such payments to the Benedical Owners is the responsibility of the DTC Participants and the Indirect Participant as more high described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to redemption as more fully described herein. The Bonds are subject to the subject to the

The Books are direct and general obligations of the Book Bank payable out of any revenues or runds subject to the provisions of resolutions now or hereafter placeling particular monities, assets or revenues to particular notes or bonds of the Book Bank does not show the Book Bank does not possess any advacers taxing powers. The State of Vermont is not obligated to pay the principal of and interest on the Bonds, and neither the faith and credit not text taxing power of the State of Vermont is pledged to the payment of such principal and interest.

The Bonds are offered when, as and if issued and received by the Underwriters, subject to prior sale, to The Bonds are affected when, as and if issued and received by the Underwriters, subject to prior sale, to withdraward or medification of the effort without notice, and to the approved of egality by Mintz, Levin, Cobus, Ferris, Glowky and Popos, P.C., Boston, Massachusetts, Bond Counsel. Certain legal watters will be passed on for the Underwriters by their counsel, McCarler & Biglini, LLP, Isstan, Massachusetts, Omniego Group LLC, SI Segundo, California, serves an funncial advisor to the Bond Bank. It is expected that the 2023 Series 2 Bonds in definite jorn will be available for delivery to DTC in New York, New York or its establish again or or shout August 10, 2023, and the 2023 Series 3 Bonds in definitive forms will be available for delivery to DTC in New York, New York or its establish again.

Fidelity Capital Markets



State Revolving Loan Funds



Special Programs

**Clean Energy Finance** 

**Climate Recovery** 

Infrastructure to **Support Housing\*** 

## **Debt Assumptions / Affordability**



https://www.vtbondbank.org/sites/default/files/2025-04/Appendix%20B\_VLCT%20Newsletter.pdf









## 2020 VERMONT BOND BANK PORTFOLIO DEBT MEDIANS

Released August 12th, 2020

https://www.vtbondbank.org/sites/default/files/202 4-

09/VBB\_Debt%20RatiosMedians%20%26%20definitions\_2024.pdf

- Benchmarking compares key financial ratios of governmental unit to wider sample
- Bond Bank has published statewide medians annually since 2020
- Vermont specific benchmarking tool with comparison to investment grade Moody's medians, now includes population cohorts
- Relies on Bond Bank's annual portfolio monitoring including both Pooled Loan Program and SRF Activities
- Here to help!

## **Debt Prep**

### Example – VT Bond Bank Pooled Loan Program

#### **Program Requirements**

- Eligible borrowers are governmental units including: cities, towns, schools, villages and various districts
- Require evidence of voter approval and authority
- Legal opinion from local bond counsel
- Annual report for three years or three years of financial audits (preferred)
- Minimum requirement for financial audit from last completed year
- Term of financing and useful life of asset financed must align

### Resources



https://www.vtbondbank.org/index.php/resource/capital-planning-resource-page



Our Vision

Loan Programs

Borrowers

Investors

Vermont Bond Bank supports capital planning around the state through our Vermont Capital Planning Forum and sponsorship of the Best Capital Plan. The Bond Bank regularly supports communities in this effort with customized debt capacity benchmark analysis (ken@vtbondagency.org).

Please see the below resources to help with local capital planning efforts.

#### Capital Planning 101

Bond Bank YouTube Channel for past presentations from the Capital Planning

Zack Blake, Chief of Division of Local Services at Commonwealth of MA

#### **Capital Plan Templates**

MA Local Services Template

#### **Capital Plan Related Policies**

Government Finance Officers Association Capital Planning Best Practices

City of Winooski, VT Capital Improvement Policy

Bond Bank Model Enterprise Financial Projection Including Capital Budget (xls)

#### **Vermont Capital Plan Examples**

City of Barre

City of Burlington

Town of Fairfax

Town of Grafton

Town of Woodstock

#### National Capital Plan Examples

Big Impact, Small Communities: Successful Approaches to Small Town Capital Planning in MA

Lawrence, KS

Village of Channahon, IL

#### **Topical Presentations**

Local Option Tax for Capital Investment



michael@vtbondagency.org

ken@vtbondagency.org

https://www.vtbondbank.org/capitalplanning



## Financial Readiness

## 1. Recent Audit Completed

- -Timely, Accurate Financial Statements (especially enterprise funds if infrastructure is utility-related)
- -Clear Chart of Accounts can you easily pull project-relevant financial data?
- 2. Fund Balance Policy do you have one, and do you follow it?
- 3. **Debt Management Policy** is it current and aligned with your capital plans?
  - -Forecasting Tools in Place can you model project costs, future revenues, and debt service?
  - -Cash Flow Analysis
  - -Debt Capacity analysis
- 4. Procurement Policies are up to federal standards—you're ready to contract and monitor work
- 5. **Dedicated Staff or Extra Support** internal or external capacity to manage funding and reporting



## Strategic and Operational Readiness

- 1. Capital Improvement Plan (CIP) Is Adopted and prioritized
  - -Capital Asset Inventory and condition assessment
  - -Life-Cycle Cost Analysis
- 2. Project Scoping and Phasing is Realistic (No kitchen-sink projects!)
- 3. Community Engagement stakeholders understand what's happening and why
- 4. Reporting & Transparency Systems Are Set Up (e.g. ARPA, TIF, grant tracking)
- 5. Team is On the Same Page Selectboard, Treasurer, Finance, Public Works, Clerk, etc.



# Have questions?

**LET US KNOW!** 



Find us: https://www.vlct.org/municipal-operations-support

Marguerite Ladd, Government Finance Specialist

MLADD@VLCT.ORG

VLCT.ORG/FINANCE



## Project Management

- Multiple Projects/Funding Sources
- Team assign roles
- Communication Plan
- Policies (Procurement, Grants)
- Cost of Grants/Funding
  - Timeliness award to implementation
  - Staff time
  - Audits
- Financials
  - Tracking income/expenses against funding sources
  - Approval of invoices
- Lessons Learned



## National Water Model Local Hazard Mitigation Plans Prepare for Greater Self-Reliance

CHRIS CAMPANY, EXECUTIVE DIRECTOR
WINDHAM REGIONAL COMMISSION

4<sup>TH</sup> ANNUAL VERMONT CAPITAL PLANNING FORUM
APRIL 10, 2025



## Vermont's 11 Regional Planning Commissions



Regional planning commissions (RPCs) are political subdivisions of the State created by their member municipalities (24 VSA §4341). RPCs provide technical assistance to municipalities, and since Vermont does not have county governments, RPCs act as a link between municipal affairs and state government. RPCs work in fields that directly and indirectly affect the public at large: land use, transportation, emergency planning, housing, economic development, environmental quality, and more.

# The Windham Regional Commission

- Established in 1965.
- ➤ Serves 27 towns in Windham, Bennington and Windsor counties over a 920 square mile area of southeastern Vermont.
- Our mission is to assist towns to provide effective local governance and work collaboratively with them to address regional issues.
- In the absence of county government, we provide the essential link between local, state and federal government.
- Brattleboro pop. 12,000; Somerset pop. 6



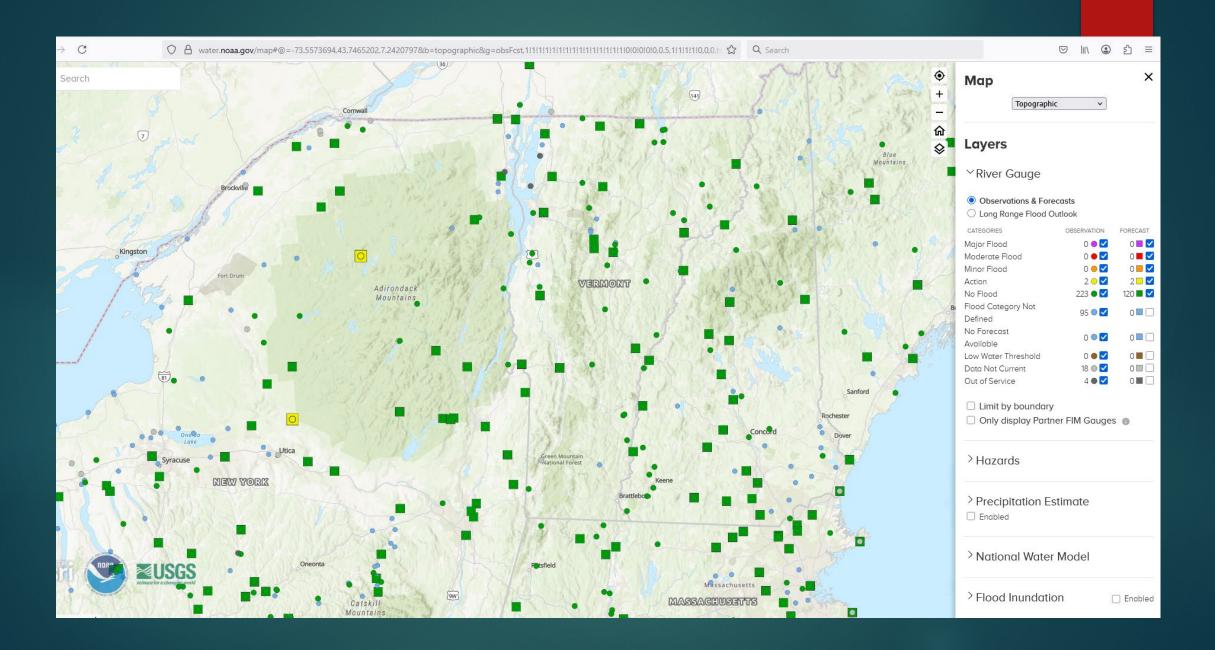
## National Water Model

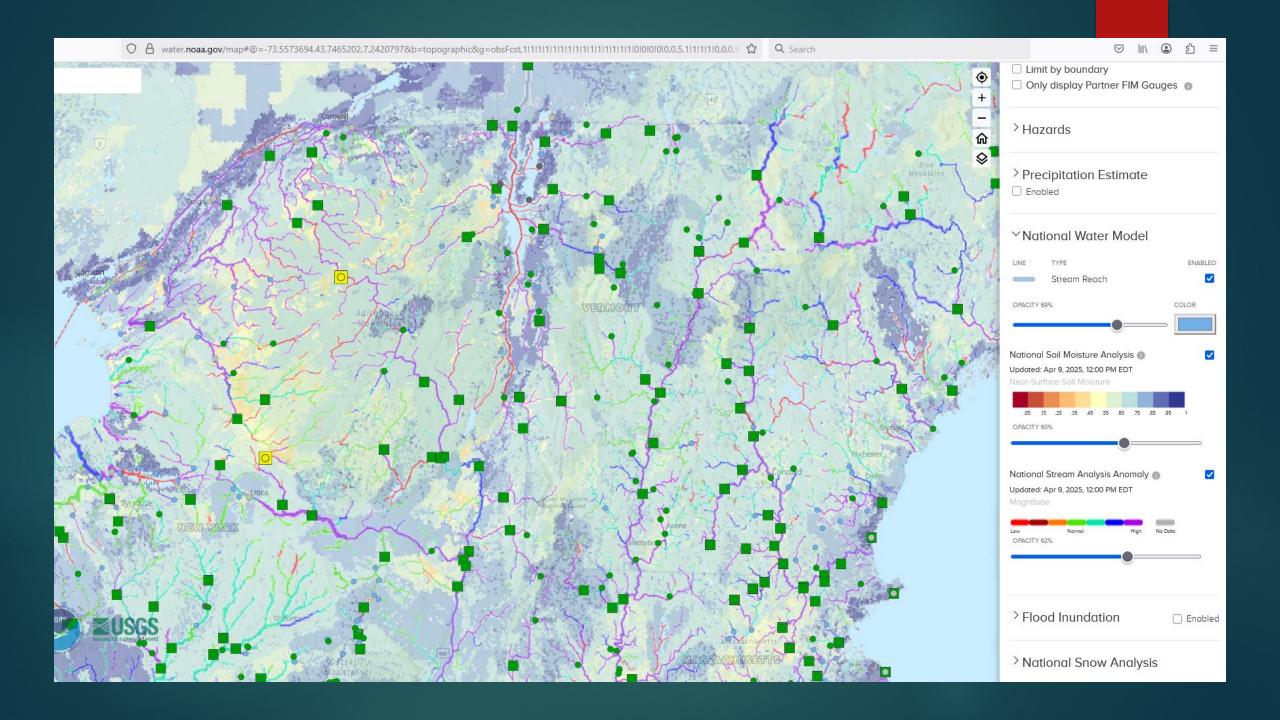
- ▶ A new tool that simulates and forecasts how water moves throughout the nation's rivers and streams.
- ▶ Uses data from more than 8,000 U.S. Geological Survey gauges to simulate conditions for 2.7 million locations in the contiguous United States.
- ▶ Generates hourly forecasts for the entire river network including high-resolution forecasts of soil moisture, surface runoff, snow water equivalent, and other parameters.

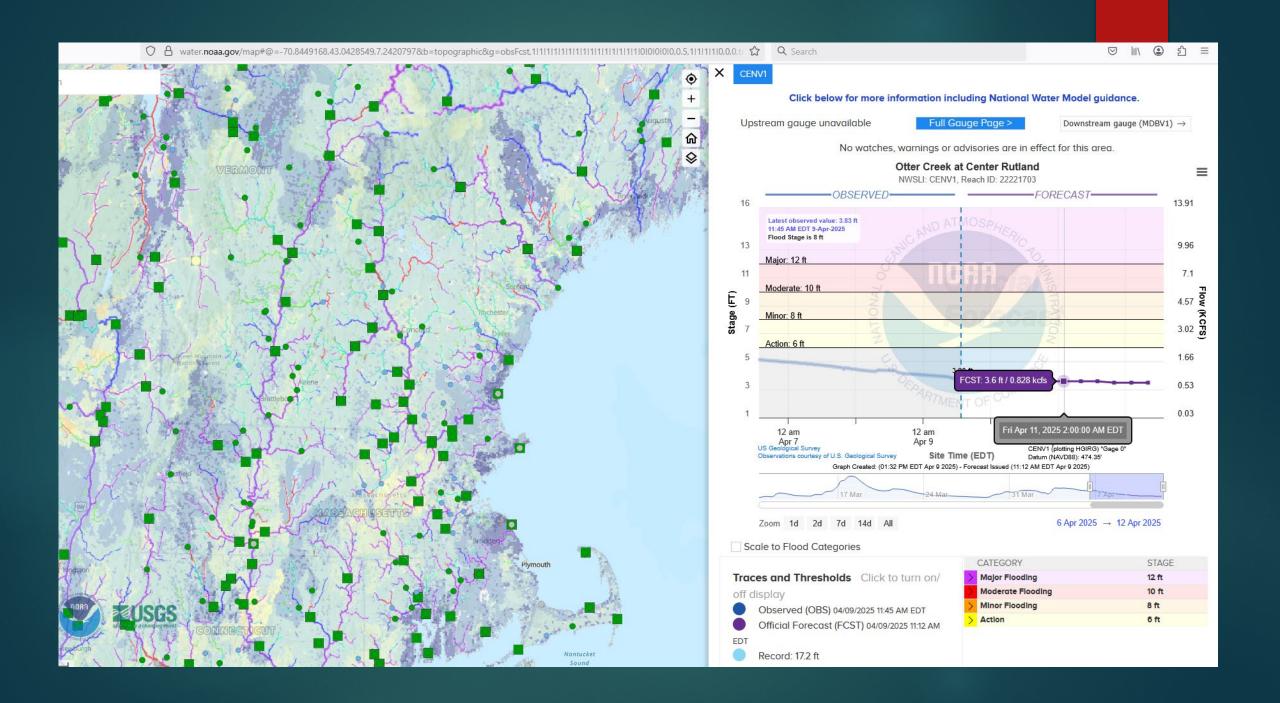
## National Water Model

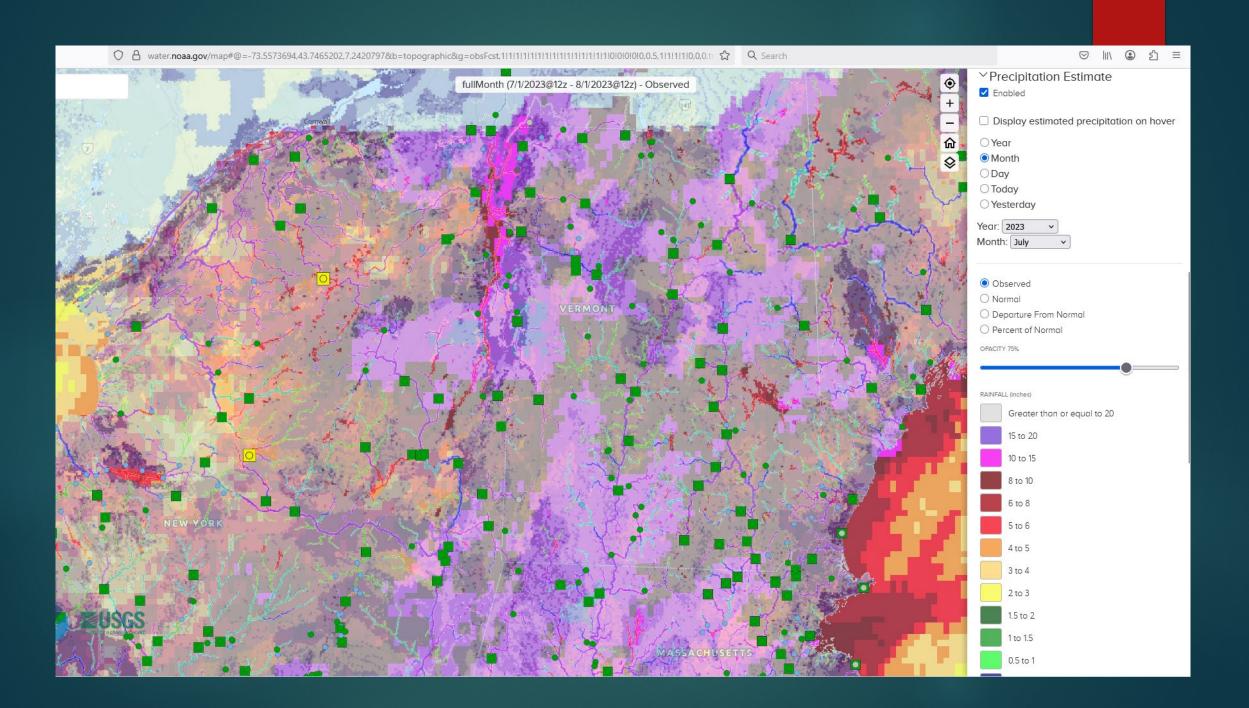
## Runs in four configurations:

- Analysis and assimilation provides a snapshot of current hydrologic conditions
- Short-Range produces hourly forecasts of streamflow and hydrologic states out to 15 hours
- Medium-Range produces 3-hourly forecasts out to 10 days
- ▶ Long-Range generates 30-day ensemble forecasts.
- Past History/Events
- https://toolkit.climate.gov/tool/national-water-model









# Local Hazard Mitigation Plans

## What are they?

- ▶ Local Hazard Mitigation Plans (LHMP) form the foundation for a community's long-term strategy to reduce disaster losses and break the cycle of disaster damage, reconstruction, and repeated damage.
- FEMA's Local Mitigation Plan Review

  Guide describes what is required for an LHMP to receive formal FEMA approval, and both VEM and FEMA use the Local Mitigation Plan Review Tool to review LHMPs for completeness.

## Benefits to the Town

Local governments and their communities benefit from hazard mitigation planning by:

- Identifying cost effective actions for risk reduction that are agreed upon by stakeholders and the public
- Focusing resources on the greatest risks and vulnerabilities
- Building partnerships by involving people, organizations, and businesses
- Increasing education and awareness of hazards and risk
- Communicating priorities to state and federal officials
- Aligning risk reduction with other community objectives

Mitigation Action Table

Hazard Addressed	Issue Detail	Action	Lead Party	Start/ Complete Timeline	Potential Funding Source	Mitigation (M) or Prepared- ness (P)	Project Priority	Action for Town, Village, or Both
Fluvial Erosion	Culvert on Wiswall Hill Road is undersized and stones have moved to narrow culvert even further	Upsize culvert on Wiswall Hill Road  The culvert was replaced with a 5' plastic culvert on 5/15/23. It needs to be replaced with a Cement Box Culvert when funds are available.	Road Foreman	Spring 2023 – Apply for Funding for Box Culvert in Fall 2023.	HMPG     Hazard     Mitigation     Grant	М	High	Town
Fluvial Erosion	Culvert on Depot Road is undersized.	Upsize culvert on Depot Road	Road Foreman	Pre- Constructio n meeting in Spring 2023. Constructio n ending by Spring 2024.	Transportation     Alternative     Grant	М	High	Town
Fluvial Erosion		French Cabin Road: Very large culvert or box culvert needed near the beginning near Cushing Flats Road	Road Foreman	2026-2028	VTrans Hazard Mitigation Grant Hazard Mitigation Grant	М	Medium	Town
Fluvial Erosion	Kenny Pond – Dam inspectors have come up with a plan. Funding will need to be addressed. There is a conflict between land owner and town	Build a retaining wall for the bank to hold the road up.	Road Foreman	2024 - 2025	Private     Funding     VTrans Hazard     Mitigation Grant	М	Medium	Town

## Incentives for the Town

- Financial benefits for local governments that have a FEMA-approved LHMP include:
- ▶ A FEMA-approved LHMP is required for local governments that wish to receive federal funds from the FEMA Hazard Mitigation Grant Program (HMGP) and Building Resilient Infrastructure and Communities (BRIC) program.
- ► The LHMP is also one of the mitigation actions needed to qualify for additional post-disaster funding through the <a href="Emergency Relief and Assistance Fund">Emergency Relief and Assistance Fund</a> (ERAF).

# BRIC Grant Program - Building Resilient Infrastructure and Communities

#### BRIC program's priorities are to:

- Incentivize natural hazard risk reduction activities that mitigate risk to public infrastructure and disadvantaged communities
- Incorporate nature-based solutions, including those designed to reduce carbon emissions
- Enhance climate resilience and adaptation
- Encourages hazard mitigation projects that meet multiple priorities

## CANCELED

## Prepare for greater self-reliance.

- Dedicated reserve funds
- ▶ Lines of credit
- Understand public finance options and tools
- Develop capital improvement plans (can be simple!!!!)
- Develop capital financing strategy
- Prepare your communities

"Such pondering on the facts of gravity and the fluidity of water shows us that the golden rule speaks to a condition of absolute interdependency and obligation. People who live on rivers – or, in fact, anywhere in a watershed – might rephrase the rule in this way: **Do unto those downstream as you'd have those upstream do unto you.**" - Wendell Berry from "Watershed and Commonwealth" in *The Citizenship Papers*.

"We all live downstream." - David Suzuki

