

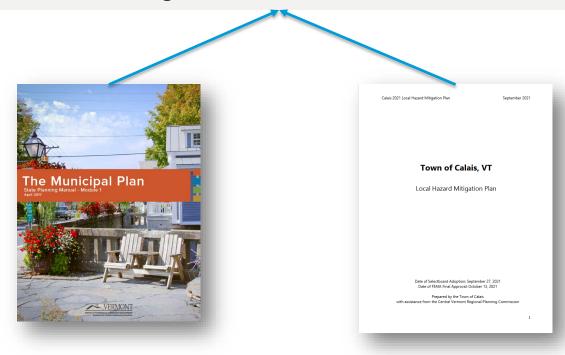


CAPITAL PLANNING 101

Vermont Capital Planning Forum *April 11, 2024*

What is a Capital Plan?

- "The capital infrastructure built and maintained by local government is essential for a thriving community" – Government Finance Officers Association
- Plan for maintaining, updating, and creating new capital improvements in support of thriving community
- Document where other plans and studies become real through financial plan to accommodate the capital improvements needed
- Should cover at least five years, with best practice 10 to 25 years in length
- It's a plan!!! "All models are wrong but some are useful"



Why do a capital plan in Vermont?

TOWN PLAN – Title 24, Chapter 117, Subchapter 005

(4) A utility and facility plan, consisting of a map and statement of present and prospective community facilities and public utilities showing existing and proposed educational, recreational and other public sites, buildings and facilities, including hospitals, libraries, power generating plants and transmission lines, water supply, sewage disposal, refuse disposal, storm drainage, and other similar facilities and activities, and recommendations to meet future needs for community facilities and services, with indications of priority of need, costs, and method of financing.

https://www.trorc.org/wp-content/uploads/2022/12/Capital-Budgets-and-Programs-11292022-1.pdf

IMPACT FEES – Title 24, Chapter 131

§ 5203. Procedure

- (a) A municipality may levy an impact fee on any new development within its borders provided that it has:
- (1) been confirmed under section 4350 of this title and, after July 1, 1992, adopted a capital budget and program pursuant to chapter 117 of this title. The plan or capital budget and program may include:
- (A) indication of locations proposed for development with a potential to create the need for new capital projects;
- (B) standards for level of service for the capital projects to be fully or partially funded with impact fees;
- (C) proposed locations and project lists, cost estimates, and funding sources;
- (D) timing or sequence of development in the identified locations; and
- (2) developed a reasonable formula that will be used to assess a developer's impact fee. The formula shall reflect the level of service for the capital project to be funded and a means of assessing the impact associated with the development such as square footage or number of bedrooms. The level of service shall be either:
- (A) an existing level of service;
- (B) a State or federal standard; or
- (C) a standard adopted as part of a town plan or capital budget.

Ideal table of contents

- Narrative describing vision and tie to larger planning efforts
- Capital asset policy describe what constitutes a capital asset and depreciation schedule
 - Example long lived assets with intimal purchase value (capitalization threshold) in excess of \$10 thousand
 - See next slide on asset deprecation schedule
- *Debt management and capital reserve policy define the amount of debt desired by alongside policy for making capital reserve contributions*
- Description of process for prioritizing projects and related scorecard
 - Typically points based system including items such:

Health and safety	Essentiality	Depreciation / desired level of service	Community demand / need	Lifecycle costs
Departmental priority	Climate resilience	Population equity	Availability of sources	

- Aggregate summary of projects by department with individual project solicitations attached as appendix to plan
- Long term financial projection in which sources equal uses

Examples: https://www.vtbondbank.org/resource/capital-planning-resource-page

Sample Asset Depreciation Schedule

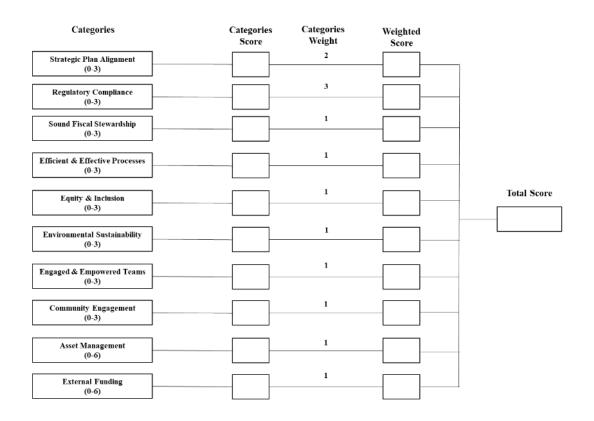
From: TN Water & Wastewater Financing Board & Utility Management Review Board

Buildings	30 to 50 years
Equipment & tools	10 to 15 years
Furniture and fixtures	5 to 10 years
Machinery, Equipment, Vehicles	5 to 15 years
Pumps and treatment equipment	15 to 20 years
Transportation Equipment	5 to 10 years
Water lines and storage	40 to 50 years

Example Prioritization

Production of CIP Plan

The final plan will be produced based on the evaluation of the CIP score, project type, funding, and schedule. The CIP will be re-evaluated on an annual basis to align growth, needs and budgeting.



https://assets.lawrenceks.org/finance/Policies/CIP_Prioritization_guidelines.pdf

Adapting the capital plan

The lesson from Vermont's difficult year is that environmental volatility, both acute and chronic, is now a fact of life. Governments' ability to respond to these consequences—whether successful or insufficient—will have wide-ranging impacts on civic life and fiscal sustainability.

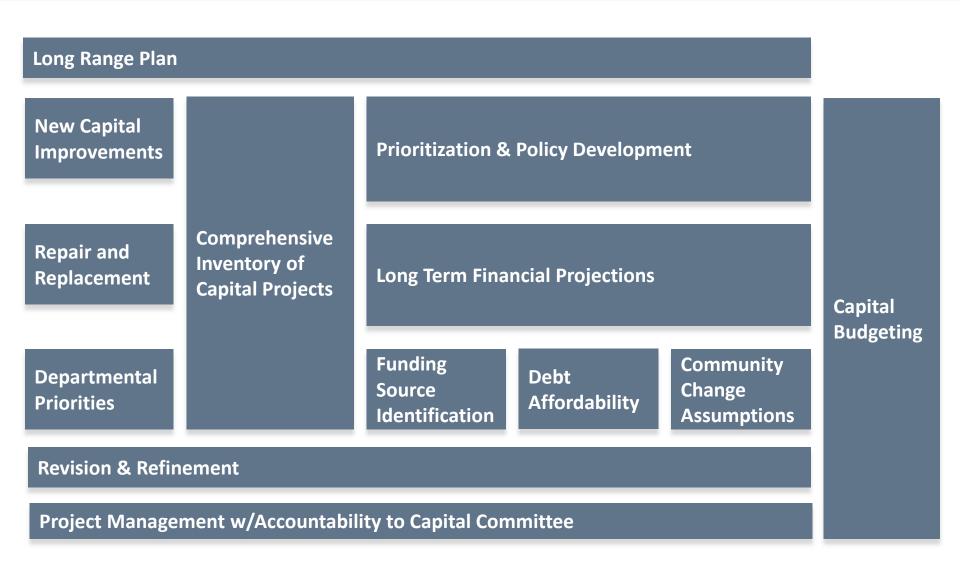
- Identify and adopt a future looking climate model. Acceptance of a common model will allow contributors and users
 of the capital plan a starting place for evaluating impact
- Categorize equipment, facilities, and infrastructure by level of vulnerability to both acute and chronic risk. Acute risk occurs from a significant and often, isolated event. This is typically the evaluation completed as part of local hazard mitigation plans. However, a changing environment is resulting in on-going challenges that will be faced on a shorter timeline than expected—like potholes

• Integrate the above findings in the capital plan. Climate and environmental risks are becoming an unavoidable component of municipal management and the mitigation strategies should similarly be integrated with existing

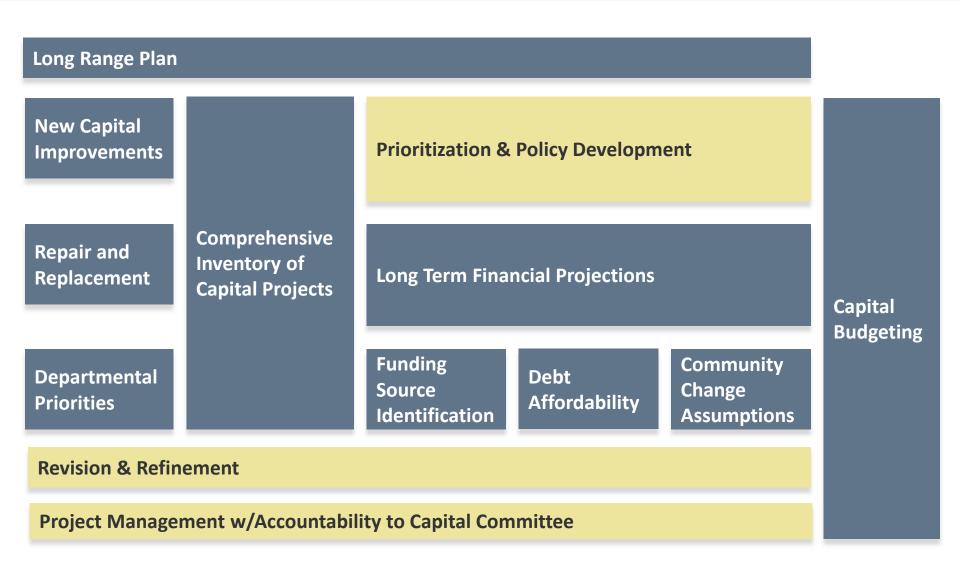
documents

- Move some portion of operating reserves topically used for unexpected repair and replacement to capital reserves to help anticipated the unexpected.
- Modify capital project scoring to also include furthering adaption in the scoring criteria.
- Reexamine useful life calculation of all assets.
- Dedicate chapter or section to social infrastructure and natural systems such as cooling centers and wetlands.

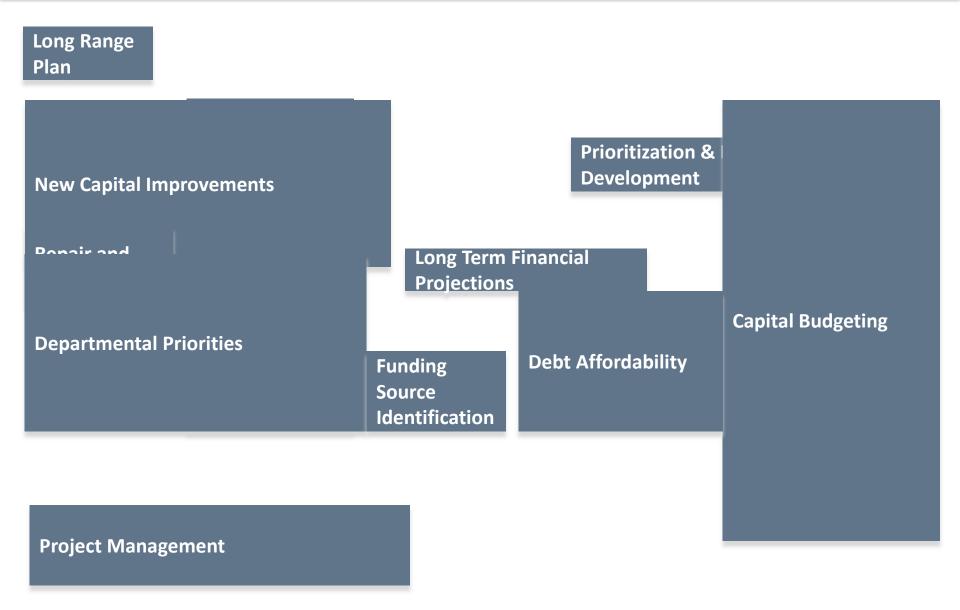
Capital Planning Process...in a Vacuum



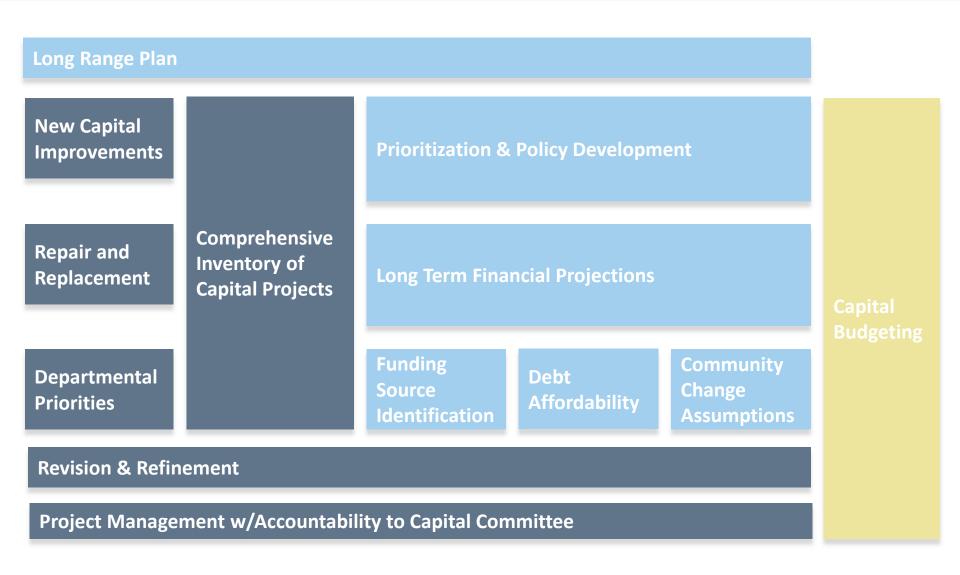
Capital Planning Process...Best Practice



Capital Planning Process...in Reality



Capital Planning Process...for Discussion



Connecting Operating Budget to Capital Budget

Contributions to Debt Service, Reserves, and PAYGO allowing capital plan sources to equal capital plan sources

<u>DEPARTMENT</u>	FY 1819	FY 1920	FY 2021	FY 2122	FY 2223	FY 2324	Total	<u>%</u>
1 I. TOTAL PROJECT COSTS	1							
2 Town Offices/Buildings/Grounds	58,000	141,000	70,000	48,000	97,000	97,000	511,000	2.4%
3 Cemetery	5,000	5,000	8,000	5,000	5,000	15,000	43,000	0.2%
4 Police	243,527	179,246	125,961	99,998	74,308	149,431	872,470	4.0%
5 Rescue	252,000	411,700	30,000	104,000	88,000	275,000	1,160,700	5.3%
6 Fire	48,000	660,600	85,000	0	0	750,000	1,543,600	7.1%
7 Highway Infrastructure	105,000	90,000	90,000	95,000	895,000	95,000	1,370,000	6.3%
8 Highway Equipment & Bldgs.	172,000	560,000	562,082	271,695	229,988	129,061	1,924,826	8.9%
9 Public Works: Roads and Bike/ped Paths	34,600	120,200	4,642,100	271,100	45,900	2,170,000	7,283,900	33.6%
10 Recreation	43,000	68,000	350,000	0	39,000	0	500,000	2.3%
11 Library & Town Center	6,500,000	0	0	0	0	0	6,500,000	29.9%
12								
13 Sub-Total, Gen'l Fund	7,461,127	2,235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	100.0%
14					•	·		
18 Stormwater	15,900	404,000	24,000	325,000	24,000	390,000	1,182,900	
19 Water Department. Projects	125,000	260,000	320,000	365,000	35,000	1,015,000	2,120,000	
20 Wastewater/Sewer Dept. Projects	2,104,153	118,000	261,000	428,000	160,000	250,000	3,321,153	
21								
22 Total, All Projects	9,706,180	3,017,746	6,568,143	2,012,793	1,693,196	5,335,492	28,333,549	
23								
24 II. FUNDING OF GENERAL FUND PROJEC	TS							
25	FY 1819	FY 19-20	FY 2021	FY 2122	FY 2223	FY 2324	Total	%
26								_
27 Total Costs: Gen'l Fund Projects	7.461.127	2,235,746	5,963,143	894,793	1,474,196	3.680,492	21,709,496	
28								
29 Funding Sources:								
30 Grants/Donation/Other	349,127	990,556	3.854,876	371,076	184,196	454,196	6.204.027	29%
31 Bond Issue/Loan	6.600,000	320,000	1,315,420	0	800,000	4,033,000	13,068,420	60%
32 Police Cruiser Fund	35,400	34,650	95,765	38,202	44,112	84,235	332,363	2%
33 Hwy, Equip, Repl, Fund; Loans	145,000	460,000	246,488	181,695	204,988	27.741	1,265,912	6%
34 General Fund, non-debt	331,600	430,540	450,594	303,820	240,900	(918,680)	838,774	4%
35 Total Source of Funds	7,461,127	2,235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	100%

Connecting Operating Budget to Capital Budget

	Final Budget	Actual	Variance Positive (Negative)							
EMPLOYEE BENEFITS	85,730	80,095	5,635						e, Reserve	
					PAYO	60 allov	wing ca	pital pla	an source	s to
OTHER Selectboard discretionary	3,000	1,154	1,846			Pulla	Lcanita	l plan s	OUTCAS	
Community events	1,500	1,134	410			equa	Capita	ii piaii s	buices	
Tree conservation	9,000	3,758	5,242					1		
Committee support	1,500	50	1,450	Y 1920	FY 2021	FY 21-22	FY 2223	FY 2324	Total	%
Miscellaneous expense	1,500	25,294	(25,294)						1	
micronarios de experies	15,000	31,346	(16,346)		70.000	48,000	97,000	97,000	511,000	2.4%
			(+=,=+=)	5,000	8,000	5,000	5,000	15,000	43,000	0.2%
DEBT SERVICE				179,246	125,961	99,998	74,308	149,431	872,470	4.0%
Principal	715,628	653,500	62,128	411,700	30,000	104,000	88,000	275,000	1,160,700	5.3%
Interest	158,144	158,144	, -	660,600	85,000	0	0	750,000	1,543,600	7.1%
	873,772	811,644	62,128	90,000 560,000	90,000 562.082	95,000 271.695	895,000 229,988	95,000 129,061	1,370,000 1,924,826	6.3% 8.9%
				120,200	4,642,100	271,100	45,900	2,170,000	7,283,900	33.6%
TRANSFERS TO OTHER FUNDS				68,000	350,000	271,100	39,000	0	500,000	2.3%
Special revenue funds	23,071	29,833	(6,762)	0	0	0	0	0	6,500,000	29.9%
Capital projects funds	193,944	254,377	(60,433)							
Enterprise funds	36,289	36,289	-	235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	100.0%
	253,304	320,499	(67,195)							
			105.000	404,000	24,000	325,000	24,000	390,000	1,182,900	
	Water Department, Proje		125,000 2,104,153	260,000 118,000	320,000 261,000	365,000 428,000	35,000 160,000	1,015,000 250,000	2,120,000 3,321,153	
20 21	wastewater/sewer Dep	it. Projects	2,104,103	110,000	261,000	420,000	100,000	250,000	3,321,133	
22			9,706,180	3,017,746	6,568,143	2,012,793	1,693,196	5,335,492	28,333,549	
23 24	,	RAL FUND PROJ	ECTS							
25 26			FY 1819	FY 1920	FY 2021	FY 2122	FY 2223	FY 2324	<u>Total</u>	<u>%</u>
27	Total Costs: Gen'l Fund	Projects	7,461,127	2,235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	
28 29										
30		or .	349.127	990,556	3.854,876	371,076	184,196	454,196	6.204.027	29%
31		101	6,600,000	320,000	1,315,420	0 0 0	800,000	4,033,000	13,068,420	60%
32			35,400	34,650	95,765	38,202	44,112	84,235	332,363	2%
33		und Loans	145,000	460,000	246,488	181,695	204,988	27,741	1,265,912	6%
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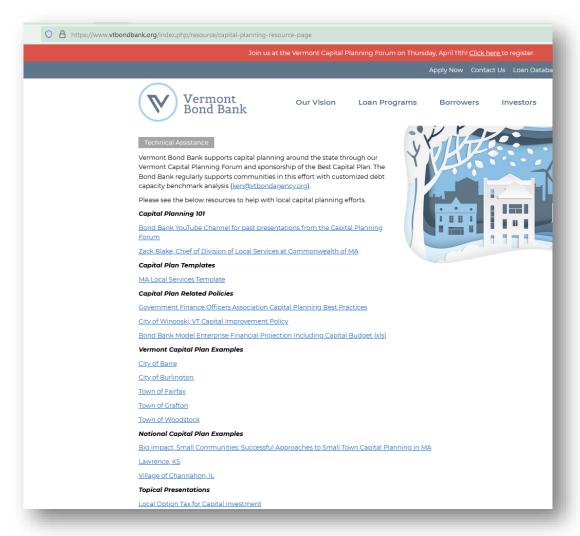
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	Final Budget	Actual	Variance Positive (Negative)							
EMPLOYEE DENEETS	05 720	90.005	F C25		Contrib	utions	to Debi	t Service	e, Reserve	s, and
EMPLOYEE BENEFITS	85,730	80,095	5,635						n source:	•
OTHER					IAIC					3 10
Selectboard discretionary	3,000	1,154	1,846			equa	I capita	ıl plan so	ources	
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Committee support	1,500	50	1,450	Y 1920	FY 2021	FY 21-22	FY 2223	FY 2324	Total	<u>%</u>
Miscellaneous expense	15.000	25,294 31,346	(25,294)		70.000	48.000	07.000	07.000	E44 000	0.404
	15,000	31,340	(10,340)	141,000 5,000	70,000	5,000	97,000 5.000	97,000 15,000	511,000 43,000	2.4% 0.2%
DEBT SERVICE				179,246	125,961	99,998	74,308	149,431	872,470	4.0%
Principal	715.628	653,500	62.128	411,700	30,000	104,000	88,000	275,000	1,160,700	5.3%
Interest	158,144	158,144	02,120	660,600	85,000	0	0	750,000	1,543,600	7.1%
mercot	873,772	811,644	62,128	90,000	90,000	95,000	895,000	95,000	1,370,000	6,3%
		311,311	02,120	560,000 120,200	562,082 4.642.100	271,695 271,100	229,988 i 45.900 l	129,061 2.170,000	1,924,826 7,283,900	8.9% 33.6%
TRANSFERS TO OTHER FUNDS				68,000	350,000	2/1,100	39,000	2,170,000	500,000	2.3%
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	253,304	320,499	(67,195)		0.4.000	205.000	0.4.000	200 000	1 100 000	
	19 Water Department, Proje	ctc	125,000	404,000 260,000	24,000 320,000	325,000 365,000	24,000 35,000	390,000	1,182,900 2,120,000	
	20 Wastewater/Sewer Dept		2.104.153	118.000	261.000	428,000	160,000	250,000	3.321.153	
	21	. 1 10,0010	2,103,100	110,000	201,000	120,000	100,000	250,000	0,021,100	
	22 Total, All Projects		9,706,180	3,017,746	6,568,143	2,012,793	1,693,196	5,335,492	28,333,549	
	23 24 III. FUNDING OF GENER	AL FUND PROJ	FCTS							
	25		FY 1819	FY 1920	FY 2021	FY 2122	FY 2223	FY 2324	Total	<u>%</u>
	26 27 Total Costs: Gen'l Fund F	Projects	7,461,127	2,235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	
	28 29 Funding Sources:									
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	32 Police Cruiser Fund		35,400	34,650	95,765	38,202	44,112	84,235	332, 63	2%
	33 Hwy, Equip, Repl. Fu		145,000	460,000	246,488	181,695	204,988	27,741	1,265, 12	6%
	34 General Fund, non-de	bt	331,600	430,540	450,594	303,820	240,900	(918,680)	838,174	4%
	35 Total Source of Funds		7,461,127	2,235,746	5,963,143	894,793	1,474,196	3,680,492	21,709,496	100%

What Mix Assuming Level Fund Capital?

	Debt	PAYGO	Reserves	Grants / Outside Funding
Debt	+	_	_	+ / =
PAYGO	-	+	=	+
Reserves	=	_	+	+
Grants / Outside Funding	+ / =	=	+ / =	+
Spending Capacity	High	Low	Medium	Low to High
Risk	High	Low	Low	Low to High

Resources



michael@vtbondagency.org

ken@vtbondagency.org

https://www.vtbondbank.org/index.php/resource/capital-planning-resource-page





s.macy@stalbansvt.com

What do we have?

What are the priorities?

Capital Planning Process

What do we need?

How will we pay for it?

Determine need and establish buy in Review Revise Set parameters Repeat Capital Planning Process Gather, organize Present and and summarize adopt the plan data Determine and Rank and prioritize assign funding projects sources

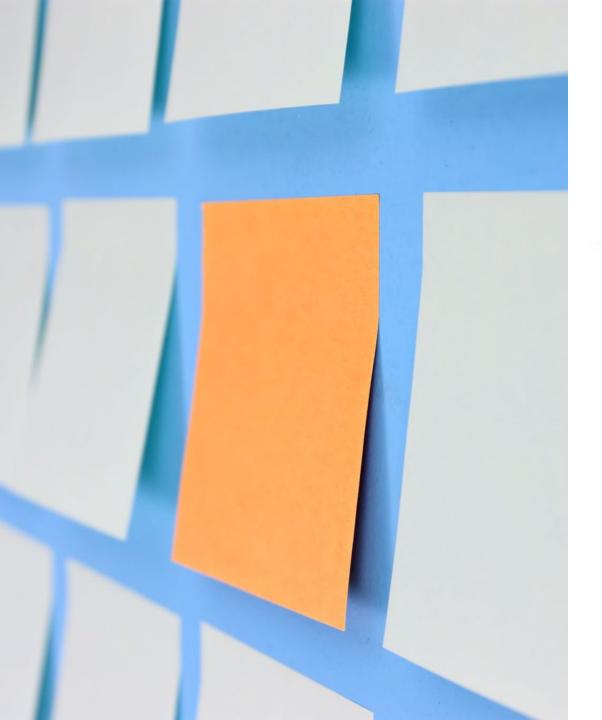
Determine Need and Establish Buy In

Selectboard Approval

- Budgets as policy
- Required policy work
- Documented priority status
- Keeps process visible

Internal Support

- Communicate benefits
- Set clear and manageable expectations
- Iterative process



Set Parameters

Capital Planning Policy

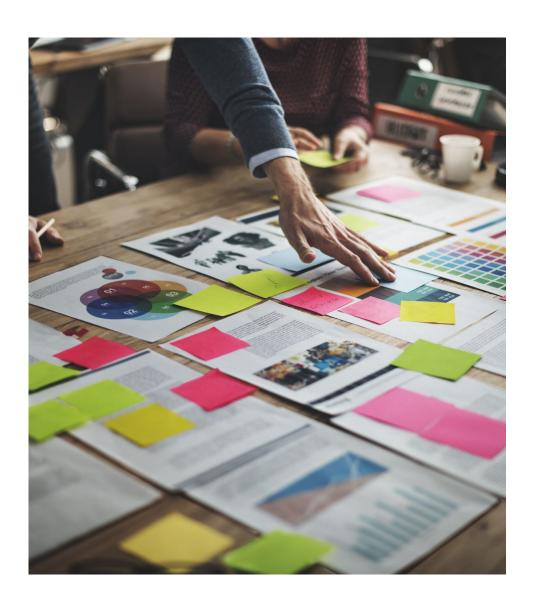
- Define scope
 - Timeframe of the Plan
 - Definition of Capital Project
- Identify participants and responsibilities
- Requirement for ranking criteria
- Funding strategies

Set Parameters

Beyond the Capital Planning Policy

- Determine which data characteristics will be captured in the process
- Project ranking and prioritization criteria
- Process to submit projects
- Other related policies
- Annual timeline





Gather, Organize, and Summarize Data

Gather Data

- 1. Existing assets and projects
 - Audit data; insurance data
 - Input from department heads
 - Physical inventory
- 2. New projects
 - Input from department heads
 - Input from elected officials
 - Town plan documents
- 3. Third party data
 - Existing engineering studies
 - Road and Sidewalk condition reports

Gather, Organize, and Summarize Data

Organize Data

Use excel or a database to enter the data

Summarize Data

- Create project sheets
- Group like items to create projects
- Basis for the CIP document
- Project sheets become implementation guides and the starting point for next year



Identify and Assign Funding Sources

Allocation of Current Resources

- Capital reserves
- One-time resources
- Establishing dedicated revenue streams

State, Federal, Local Grants

Impact Fees

Debt Financing

- Leases
- Short term debt
- Long term debt

Donations

Others?



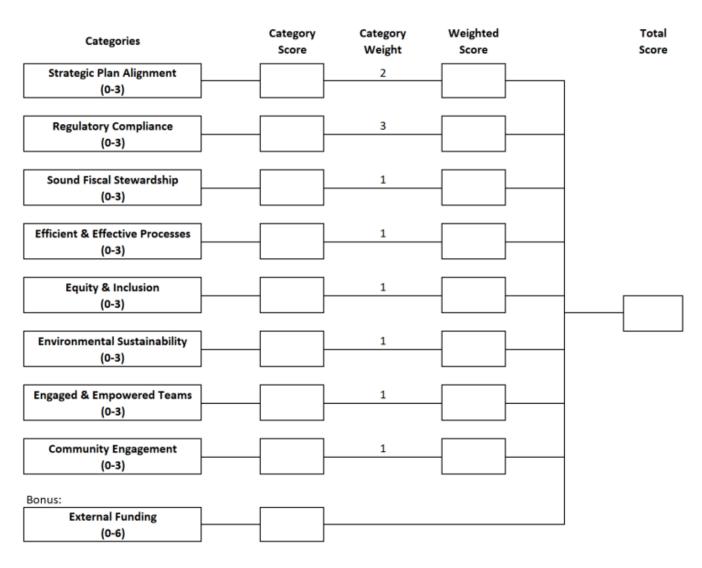
Create a predetermined clear, objective set of criteria to evaluate all projects

Promote procedural justice in the allocation of limited resources

Ensure existing assets are maintained before embarking on new initiatives

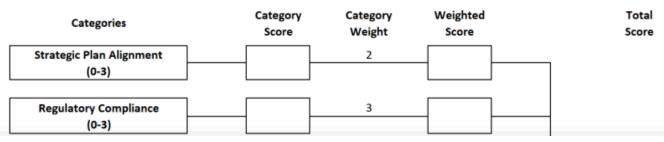
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Example Rubric





Example Rubric



CIP Ranking Criteria

- 1. Strategic Plan Outcome Alignment The strategic plan and other plans such as Plan 2040, various master plans, departmental strategic plans, and asset management plans are prepared to provide the City of Lawrence with a valuable aid for continuing efforts to meet and exceed goals set forth by City departments, advisory boards and commissions, and the community at-large. Plans include those documents that have been prepared internally to assure consistent adherence to industry best practices, as well as those documents that have been created with the assistance of outside consultants. The score will be based on answers to the following question:
 - a. How many progress indicator(s)/strategy(ies) outlined in the strategic plan does this project align with?

Scoring Scale

0	1	2	3
The project does not align with any progress indicators or strategies outlined in the strategic plan	The project aligns with one (1) progress indicator or strategy outlined in the strategic plan	The project aligns with two (2) progress indicators or strategies outlined in the strategic plan	The project aligns with three (3) progress indicators or strategies outlined in the strategic plan
(0-6)			_

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Example Rubric

Categories Category Category Weighted Total
Score Weight Score Score

- 2. Regulatory Compliance This includes compliance with regulatory mandates such as Environmental Protection Agency (EPA) directives, the Americans with Disabilities Act, the Manual on Uniform Traffic Control Devices and other County, State and Federal laws. This also includes compliance with self-imposed City ordinances, such as achieving 100% renewable energy within municipal operations. The score will be based on answers to the following questions:
 - a. Does the proposed project address a current regulatory mandate? If yes, which one(s)?
 - i. If the project addresses Americans with Disabilities Act compliance, does it implement the 2010 ADA Standards for Accessible Design for newly constructed or altered State and Local Government facilities?
 - b. Will the proposed project proactively address a foreseeable (within the next 5 years) regulatory mandate? If yes, which one(s)?
 - c. Does the proposed project have a lasting impact on promoting regulatory compliance over the long term (more than 10 years)?

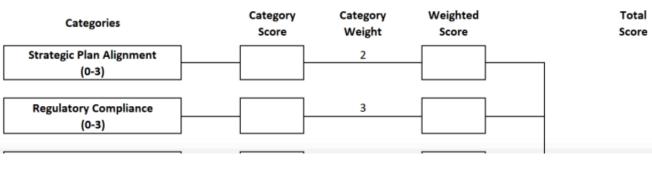
Scoring Scale

External Funding (0-6)

The project does not address a regulatory compliance issue existing regulatory compliance issue or for one anticipated in the near future The project provides a short-term fix for an existing regulatory compliance issue or for one anticipated in the address a regulatory the project provides a moderate-term fix for an existing regulatory compliance issue or for one anticipated in the near future to meeting a regulatory compliance standard to meeting a regulatory compliance standard	0	1	2	3
	address a regulatory	short-term fix for an existing regulatory compliance issue or for one anticipated in the	moderate-term fix for an existing regulatory compliance issue (maximum score for	pressing or long-term regulatory compliance issue and at least half of the project budget is tied to meeting a regulatory

~

Example Rubric



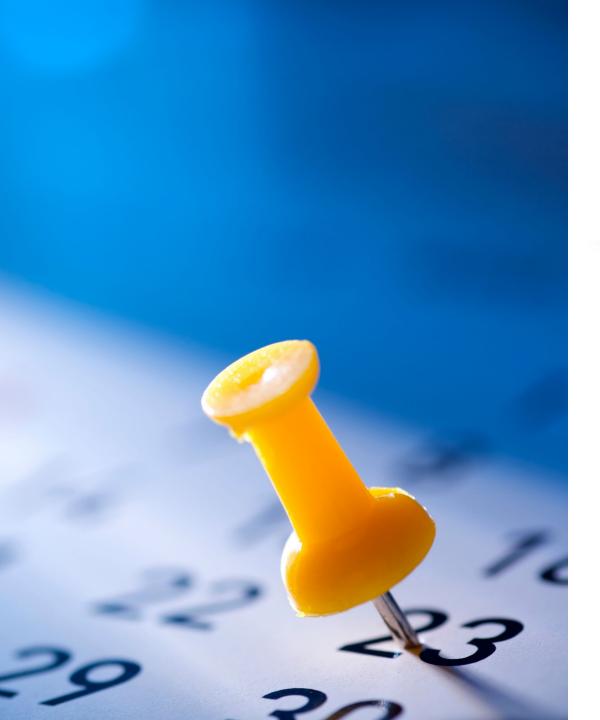
Bonus Section

External Funding – Capital improvement projects may be funded through sources other than City funds.
Grants through various agencies, public private partnerships, and donations can all be sources of external funding for a project. The percentage of total cost funded by an outside source will determine the score in this category.

Scoring Scale

0	1	2	3	4	5	6
0% to 14%	15% to 28%	29% to 43%	44% to 57%	58% to 71%	72% to 85%	86% to 100%
External	External	External	External	External	External	External
Funding	Funding	Funding	Funding	Funding	Funding	Funding

Community Engagement		1	
(0-3)			
_			
Ronus:			
Bonus:	1 г		
External Funding (0-6)			



Present and Adopt Plan

Create a final CIP document incorporating:

- Narrative
- Summary data
- Project sheets

Final step in the process is adoption:

- Present to Selectboard
- Incorporate feedback as needed
- Hold public hearing
- Selectboard to adopt the CIP

Review, Revise, Repeat

Budgeting is a living process that requires ongoing evaluation and improvement

While the experience is still fresh, consider:

- Was the process timely?
- Did stakeholders have adequate time to participate?
- Was there data missing?
- Are there policy points that need clarification?



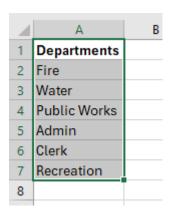
Combining Tables and Named Ranges in create Data Validation Lists

Step 1: Create your list.

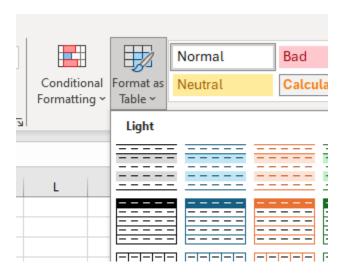
4	Α	В
1	Departments	
2	Fire	
3	Water	
4	Public Works	
5	Admin	
6	Clerk	
7	Recreation	
8		
9		

Step 2: Turn it into a table.

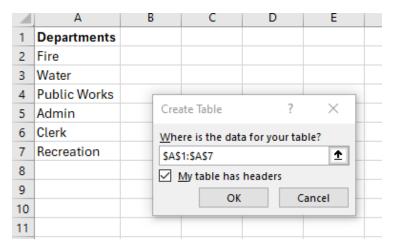
Highlight the list:



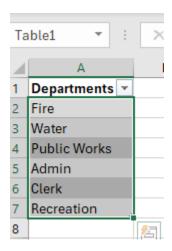
Select Format as Table from the middle of the Home ribbon:



Check the box for "My table has headers:

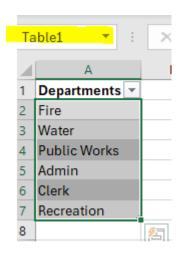


Voila! A Table:

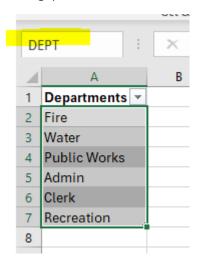


Step 3: Turn the table into a Named Range

When the table is selected the Name Box will tell you the name of the table:

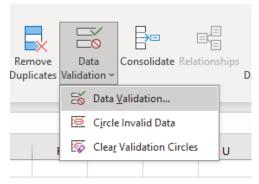


Click into the Name Box and rename the table and hit enter (you must hit enter to save the name change):

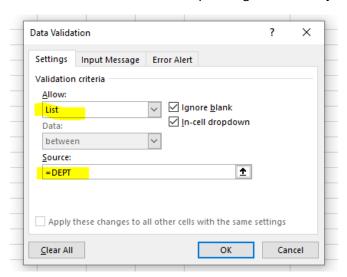


Step 4: Used the Named Range as the Source of a List in Data Validation

Select Data Validation from the Data Validation drop down menu on the Data tab



Allow for a List and enter an equals sign followed by the name of your range as the source:



April 11, 2024

Efficiency Vermont Overview

Vermont Bond Bank Capital Planning Forum

Mike Crowley

Commercial & Industrial Portfolio Manager, Efficiency Vermont



Who we are

- Statewide energy efficiency utility
- Reduce the cost of energy for all Vermonters
- Help families, businesses, and institutions understand and make better use of energy and reduce greenhouse gases











What we do

- Direct support through incentives,
 training, and technical advice
- Market transformation through supply chain engagement
- Partnership with energy service providers











The impacts of efficiency

Over \$3 billion

Lifetime savings from 2000-2021

Over 13 million metric tons of CO₂e

Lifetime avoided from 2000-2021

9,832 jobs

Vermont's energy efficiency jobs – 58% of the clean energy workforce 2.8 million cars

Equivalent impact of GHG emissions avoided

38% lower

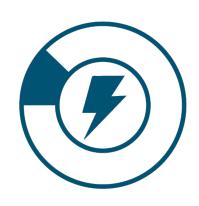
Vermont's average energy bills, below the national average

482 businesses

Efficiency Excellence Network members

The economic value of efficiency

Efficiency comprises over 15% of VT's electric portfolio, delivered at 75% of the cost of purchasing new power.



15.1%

Percentage of Vermont's 2021 electric needs met by efficiency



5.32¢/kWh
Cost of saving electricity
with efficiency



7.4¢/kWh
Cost of supplying electricity



\$13.00/MMBtu
Cost of saving fossil fuel
with efficiency



VS

VS

\$23.55/MMBtu
Cost of supplying
fossil fuel

Commercial Prescriptive Offers

- ✓ Point of Sale rebates with participating distributors
- ✓ Online or mail-in after purchase rebate forms

Supported Projects and Technologies:

- Building Envelope
- HVAC (e.g.,. Heat pumps, wood boilers & furnaces)
- Commercial Refrigeration Equipment
- Agricultural Equipment
- Commercial Kitchen Equipment

Commercial Custom Program

- ✓ Team of Account Managers and Energy Consultants
- ✓ Incentives determined on a project-by-project basis
- ✓ "Structured Custom" offers guarantee incentive amounts

Services include:

- Commercial New Construction Technical Assistance
- Design Assistance (e.g., audits and energy modeling)
- Energy Treasure Hunts
- Strategic Energy Management
- Retrofit Lighting
- Flexible Load Management

What is "Strategic Energy Management" (SEM)?

Organizational Commitment

- Policy & Goals
- Resources

Planning & Implementation

- **Energy Management Assessment**
- **Energy Map**
- Metrics & Goals
- Project Register
- **Employee Engagement**
- **Implementation**
- Reassessment

3. System for Measuring & Reporting Energy **Performance**

- Measurement
- Data Collection & Availability
- **Analysis**
- Reporting



CEESM Strategic Energy Management Minimum Elements

Purpose

The CEESM Strategic Energy Management (SEM) Minimum Elements describe, from the energy efficiency program perspective, the minimum conditions that an industrial company or facility should have in place in order to effectively and continuously improve their energy performance. The Elements do not describe efficiency program strategies or delivery approaches; these are detailed in the CEE SEM Program Case Studies, SEM has been effectively applied to many types of organizations and end uses; these Minimum Elements refer to the application of SEM to industrial businesses.

SEM as it is being practiced today is a relatively new approach to industrial energy efficiency There is confusion currently regarding what exactly SEM is, which is intensified by the proliferation of program names and terms different market actors are using to describe similar ideas, including CEI, SEP, and ISO 50001. Additionally, because the term "energy management" has been used for more than 25 years in the US to describe audits and classic retrofit projects, there is a real need to be able to intelligently speak to all audiences about the differences between SEM and the more common, less strategic, project centered approach to energy efficiency.

By establishing a simple clear description of what it means for an industrial site to be practicing SEM, these minimum elements provide a basis for consistent communication about SEM with industrial end users, which will improve market awareness and acceptance of SEM and help bring it to scale. For that objective to be achieved, program administrators, program implementers, and energy management service providers, who often are the communicators of the business case for SEM, need to come together around relatively straightforward language to describe what it is.

Definition

Strategic Energy Management can be defined simply as taking a holistic approach to managing energy use in order to continuously improve energy performance, by achieving persistent energy and cost savings over the long term. It focuses on business practice change from senior management through shop floor staff, affecting organizational culture to reduce energy waste and improve energy intensity. SEM emphasizes equipping and enabling plant management and staff to impact energy consumption through behavioral and operational change. While SEM does not emphasize a technical or project centric approach, SEM principles and objectives may support capital project implementation.

Working Together, Advencing Efficiency

Make a Commitment



Adopt a formal Energy Policy and share the message with all staff

Form a cross-functional Energy Team, empowered by site leadership, that meets regularly and leads the effort

Raise energy awareness, provide training, and gain staff and stakeholder support

Include a commitment to setting and meeting goals

Provide the team with sufficient resources (people, time, \$) to meet goals

Enlist everyone's support to meet goals

Plan & Implement Improvements



(re)Set goals based on opportunities available

Track results contributing to achieving goals

Set site-level Energy or GHG Reduction Goals

Draft an Energy Management Plan that identifies and prioritizes improvement opportunities

Implement improvement opportunities, measure impacts, and track results

Plan enough improvements to meet goals

Follow
through on
the identified
improvements

What is an Energy Treasure Hunt?

A facilitated site walkthrough focused on:

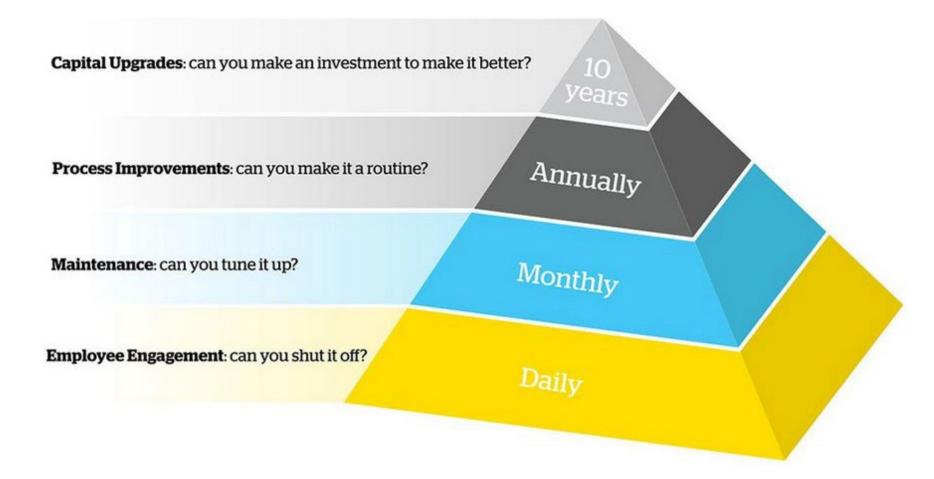
- ➤ <u>Identifying low- and no-cost energy savings</u>, carbon reduction or demand reduction opportunities that can be implemented quickly;
- ➤ <u>Identifying cost-effective capital projects</u> to reduce energy cost and or consumption and other resource savings ideas;
- Engaging staff in energy and emission reduction efforts.

Energy Treasure Hunt outcomes:

- A <u>prioritized portfolio of actions</u> resulting in improved energy efficiency and reduced energy costs spanning immediate low and no cost measures up to long term capital projects requiring planning and budgeting;
- A <u>formal effort to keep staff engaged</u> in implementing the identified actions to establish or reinforce a persistent strategic energy management culture.

EXPLORE

What are we looking for? Ask 4 Quick Questions to assess opportunities:



EXPLORE

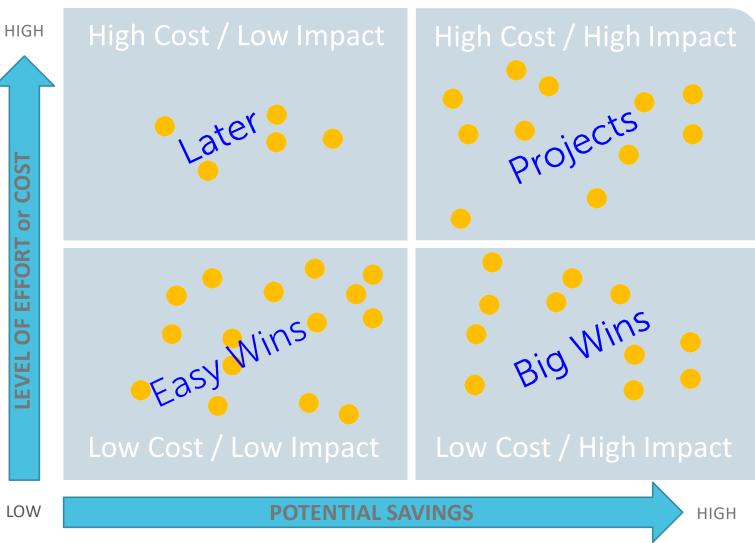


PRIORITIZE

With all participants, briefly present your ideas

Rank the ideas based on *Level of Effort* and *Potential Savings*

Classify each idea as "Big Win", "Easy Win", "Project", or "Later"



Measure & Report Results





Collect and analyze energyrelated data to create an "Energy Map" of site energy supply and demand

Establish Energy Performance metrics and regularly update and report them

Continually improve energy performance and energy management practices

REPORT FINDINGS

Provide a briefing on the Energy Treasure Hunt to site management

Include the following:

- ✓ Summary of the event
- ✓ Overview of Top 10 opportunities
- ✓ Other findings or observations
- ✓ Next steps

Ask for management approval to proceed to implementation as needed

Measure Category	Measure Description	Savings (kWh/yr)	Savings (therms/yr)	Estimated Simple Payback	Savings (\$/yr)
Big Wins	Repack valve on Boiler 3 to repair steam leak		2,080	1 month	\$800
	Boiler staging optimization		22,908	< 6 months	\$9,200
	Apply an unoccupied schedule to the kitchen exhaust and make up air unit Employ the OR ACH set back during unoccupied periods	45,290 31,600	4,420 3,940	<1week	\$4,900 \$3,800
Easy Wins	Audit and repair/replace failed steam traps	02,000	27,050	~6 months	\$10,800
	Repair condensate leaks at the header and collection tank		6,250	< 2 months	\$2,500
	Apply occupancy schedule to AHU 13	20,000	1,500	< 6 months	\$2,000
	Optimize schedule for AHU 18	8,000	500	< 2 months	\$800
	Apply occupancy schedule to AHU 37 zones: 41,43,44 surgical registration, PPT work room, B1 area (6 VAV boxes)	4,090	440	~1 year	\$500
Projects	Replace existing burners with AutoFlame fully modulating		27,630	10 - 11 years	\$11,100
	Increase steam pipe insulation in D Wing		215	5 - 6 years	\$100
	Insulate bare valves and fittings in the boiler room		8,850	9 - 10 years	\$3,500
	Insulate steam valves		500	3 years	\$200
Total		108,980	106,283	<3.5 years	\$50,200

Efficiency Vermont SEM Support

Help you define and measure progress toward Energy Performance goals

2 Create an Energy Management Plan including a prioritized portfolio of measures, projects, and activities that will help your meet your goals

Introduce globally recognized Energy Management best practices

Thank you

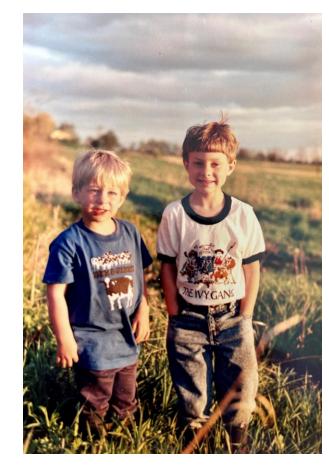
Mike Crowley
Portfolio Manager
mcrowley@veic.org

20 Winooski Falls Rd, 5th Floor Winooski, VT 05404

efficiencyvermont.com







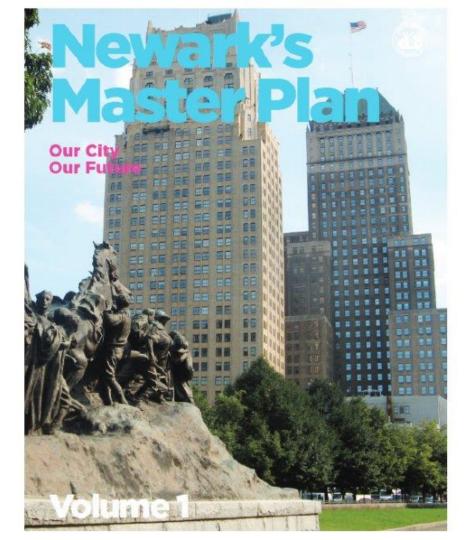
Micah 3, Caleb 5
Mt. Philo, VT photo credit: Jane Stratton (Mom)



Caleb 38, Childhood home North Ferrisburg, VT photo: Jen Stratton (wife)



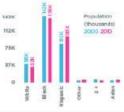


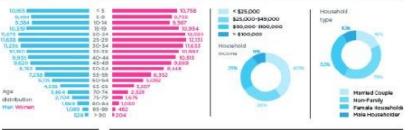


Indicator 7 Diverse Population

7.1 Race and ethnicity 7.2 Income distribution 7.3 Household type 7.4 Age

Newart's neighblrorhoods continue to support a diverse and integrated range of households and individuals Flewarisers are proud of their cultural heatings. Over the years, the city has becomehome to a wide range of people, families, and communities many of which have centributed significantly to our abody. Focusity naturally and internationally a city is defined by its gregolation, and diversity a citical to the realisons of a 15½ at it response to accelerate national policy and markets to understanding the composition of its earlying population and household composition. Reversi will be batter positioned to most the demands of its communities.























WIEIRIMIONIT

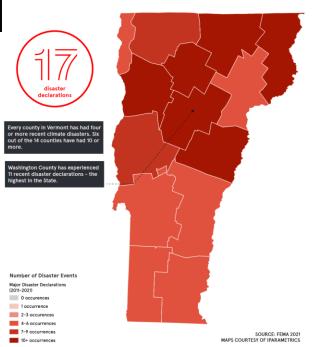
ATLAS OF DISASTER

| REBUILD | BY | DESIGN



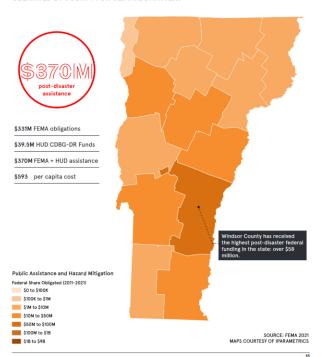
DISASTER OCCURRENCES 2011-2021

FEDERALLY DECLARED CLIMATE DISASTERS BY COUNTY



FEDERAL ASSISTANCE 2011-2021

POST-DISASTER PUBLIC ASSISTANCE AND HAZARD MITIGATION FUNDS OBLIGATED BY COUNTY FOR CLIMATE DISASTERS



Is the risk real?

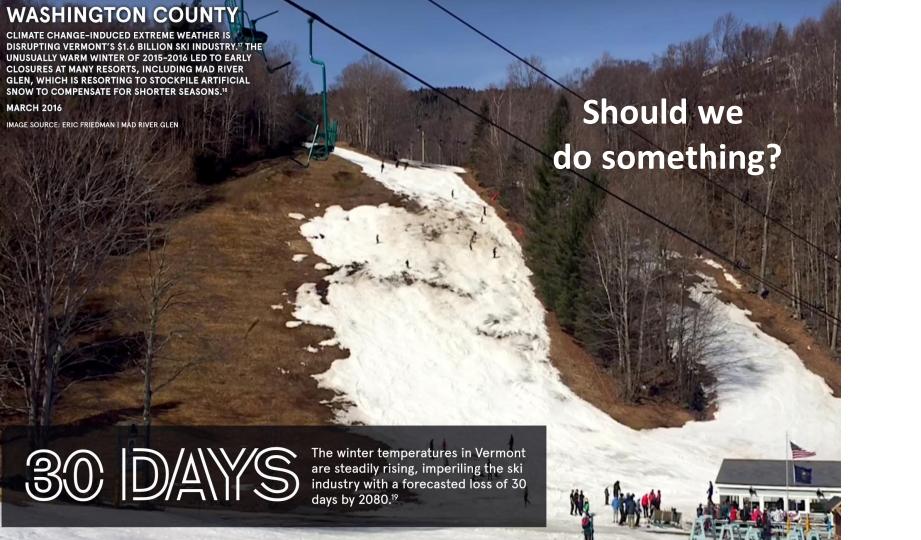




Should we do nothing?

Producing no for an answer, within the context of a negotiation, is easier than trying persuade anyone (an angry mob of community members for example) to actually agree on saying yes.





CHIAIMIPIONS OF CHIANGE

1. GLOBAL WARMING SOLUTIONS ACT

In September 2020, the Vermont State Legislature passed the Vermont Global Warming Solutions Act (H.688), creating legally binding emissions reduction targets. The Act calls on the state to reduce greenhouse gas pollution to 26% below 2005 levels by 2025, 40% below 1990 levels by 2030, and 80% below by 2050. The Act also created the Vermont Climate Council and charged them with developing an initial state Climate Action Plan. Notably, the Act creates a pathway for private citizens to take legal action against the State, should it not create, implement, or enforce rules necessary to achieve the targets.²⁵

2. MIDDLEBURY RIVER RESTORATION

In a groundbreaking effort, the town of Middlebury spearheaded the restoration of the Middlebury River in 2019. By Investing \$3 million, they reconnected the river with its floodplain, enhancing stability and reducing erosion by 20%. Local collaborations further improved fish habitats and bolstered the region's resillence to climate change. This innovative project turns a oncedegraded river into a symbol of Vermont's commitment to environmental integrity, reflecting a forward-thinking approach to climate adaptation that promises lasting impacts on the state's ecological landscape. ²⁸

3. BARRE CITY HOME BUYOUTS

Facing repeated flooding, Barre City implemented a strategic home buyout program in 2013. Investing over \$1.2 million in funds from federal, state, and local sources, the city acquired and demolished 15 properties in flood-prone areas. These spaces were

transformed into public parks and natural flood barriers, mitigating flood damage by an estimated 30%. The program stands as a compelling example of turning climate vulnerability into community strength, providing both safety and aesthetic value to the city's landscape.²⁵

4. THE AFFORDABLE HEAT ACT

Enacted into law in 2023, The Affordable Heat Act (S.5) aims to provide financial support to low-income households struggling with heating costs. The Act offers subsidies and support to eligible individuals, while ushering a transition to cleaner energy. The legislature will vote on its implementation in 2025.²⁶

5. REGIONAL GREENHOUSE GAS INITIATIVE

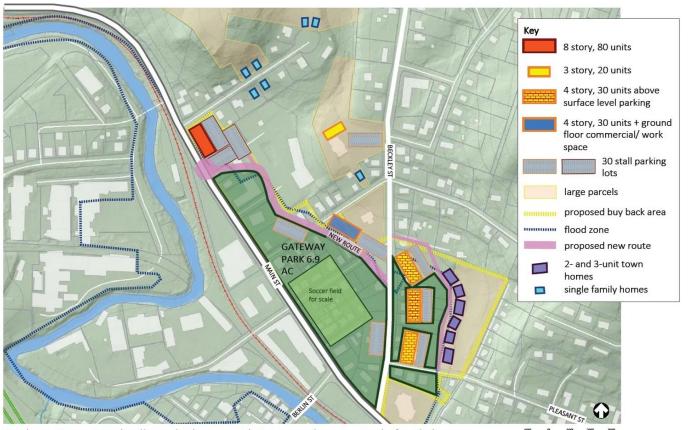
Vermont's participation in the Regional Greenhouse Gas Initiative has been instrumental in reducing the state's carbon footprint, with a 20% decrease in greenhouse gas emissions from power plants since 2008. The program also generated over \$100 million in revenue for the state, further supporting its environmental efforts.²⁷

6. GREEN INFRASTRUCTURE IN HINESBURG

Hinesburg, Vermont, sets a commendable example with its adoption of a green infrastructure plan. The town is pioneering strategies to manage stormwater and reduce flooding, contributing to the entire state's resilience and adaptation in the face of climate change. ²⁸



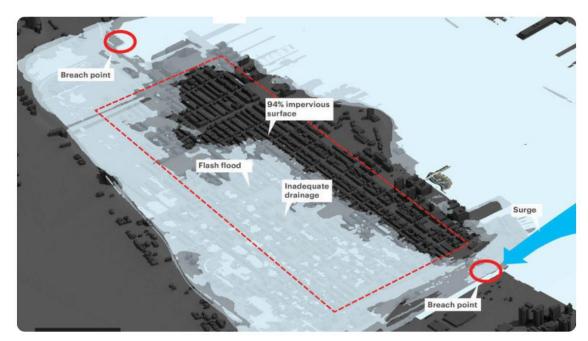




Study Option: $^{\sim}225$ dwellings, high rise, mid rise, town homes, single family homes $^{10/24/23}$

BLACK RIVER DESIGN ARCHITECTS
© 2023, All rights reserved.

SAY NO TO OPTION A: Stop Hoboken from Building a Wall that Doesn't Protect All Residents



Started Petition to

December 14, 2015
Director, Office of Flood Hazard Risk Reduction Measures David
Rosenblatt and 6 others

Petition Closed

This petition had 742 supporters

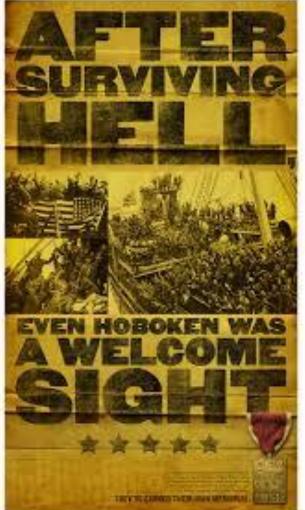


SAY NO TO OPTION A: Stop Hoboken from Building a Wall that Doesn't...

- **6** Share on Facebook
- Send an email to friends
- Send a message via WhatsApp
- **Tweet to your followers**











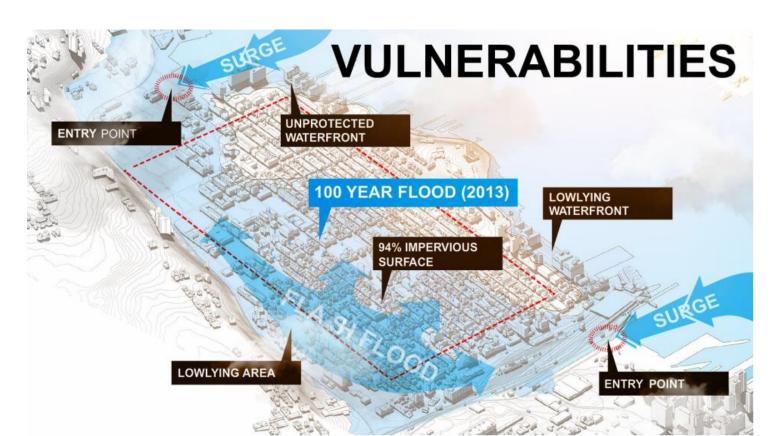
Hoboken Historical Museum





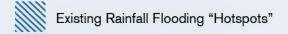
Hoboken's dual flooding risk

Coastal flooding & flash flooding



Flood Risk

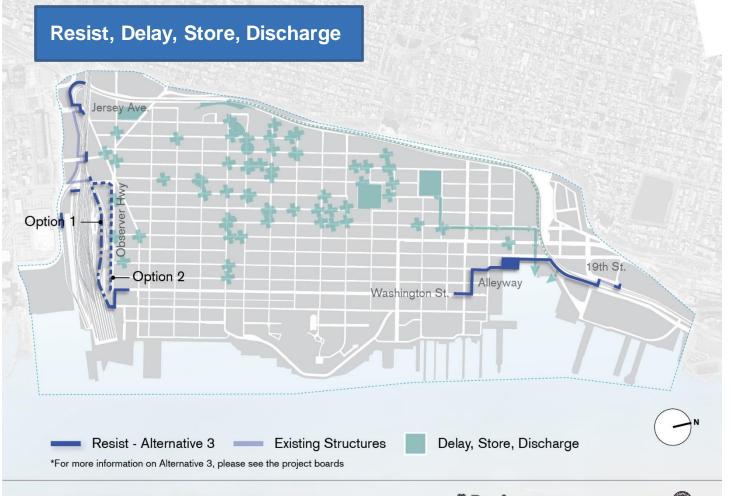
Landmass within Flood Zone (A): 63.85% Landmass within Flood Zone (V): 7.41% Landmass within Flood Zone (X): 7.66% **Hoboken Tax Base: \$12B Hoboken NFIP Total Liability: \$2.3B Hoboken NFIP Annual Premiums: \$8M Hoboken NFIP Policies: 9800** *Risk Rating 2.0: \$1.3M or 16.5% increase





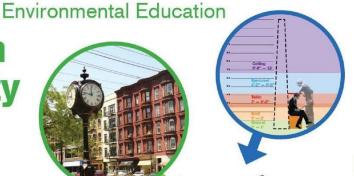








Urban Identity
Signage
Bikeshare



Views

Height

Shade

Festivals and Events

Data Gathering

Hoboken Cove Boat House

All-Weather Use

Existing Initiatives

Washington Street Redevelopment

Public Wifi

Maintenance

Seasonality

Sustainability

Materiality

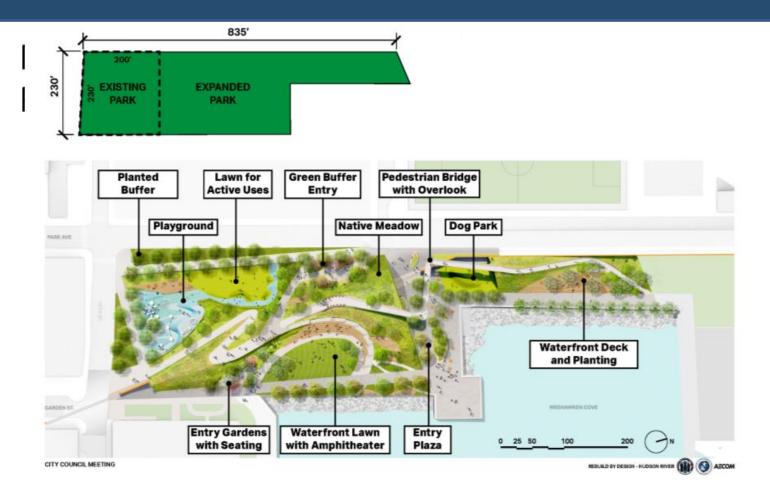
Adaptability

Weather Resistant

Dry vs. Wet



Resist: In Construction



General Sequence of Construction

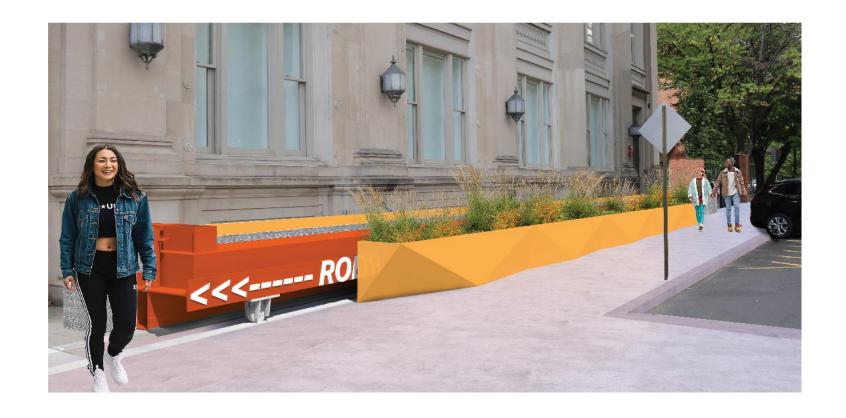
3. Install foundation and backfill.



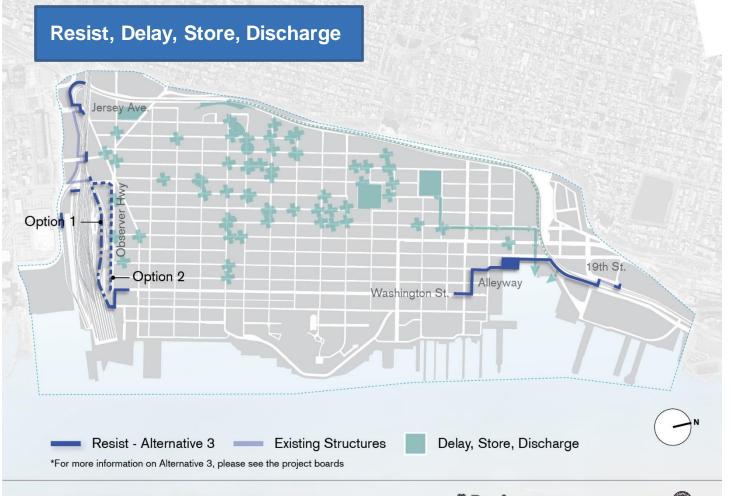
4. Install stem wall.

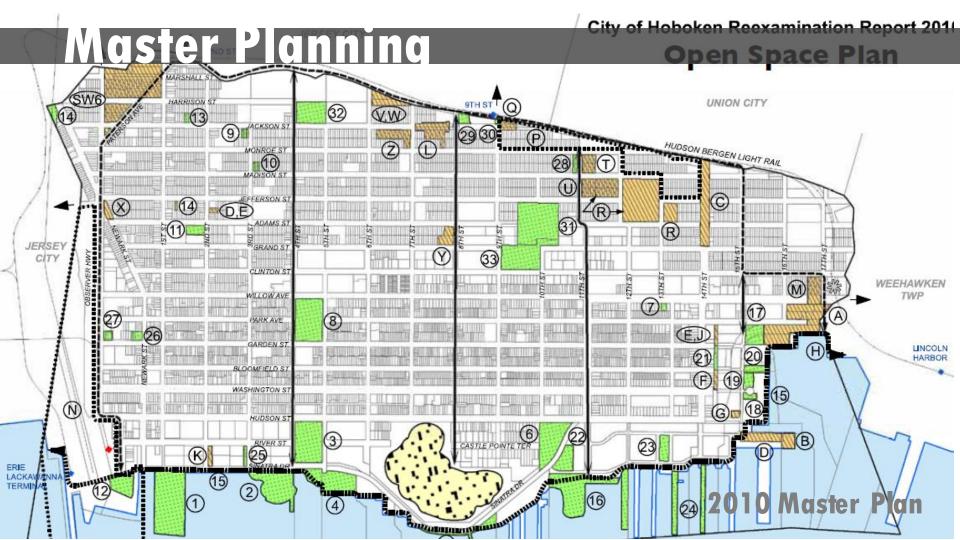


Illustrative examples from other projects.











"Discharge" - H-5 Wet Weather Pump Station

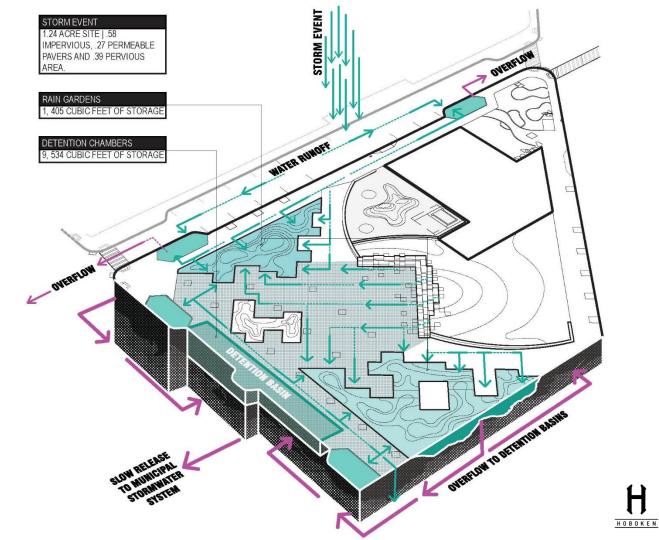




"Delay" & "Store" – City Hall Demonstration Project









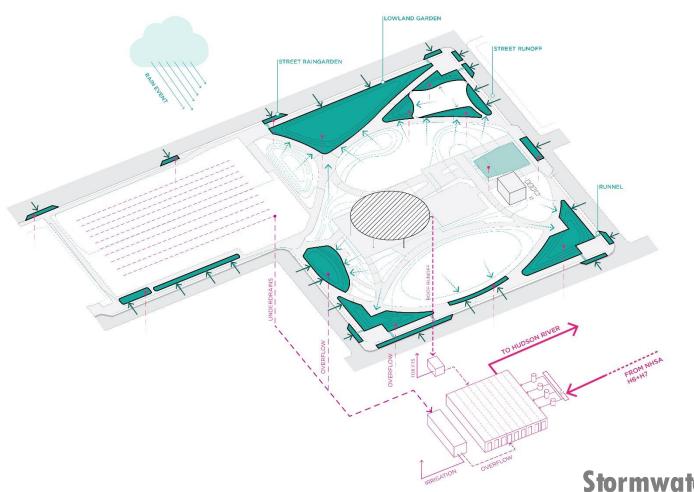




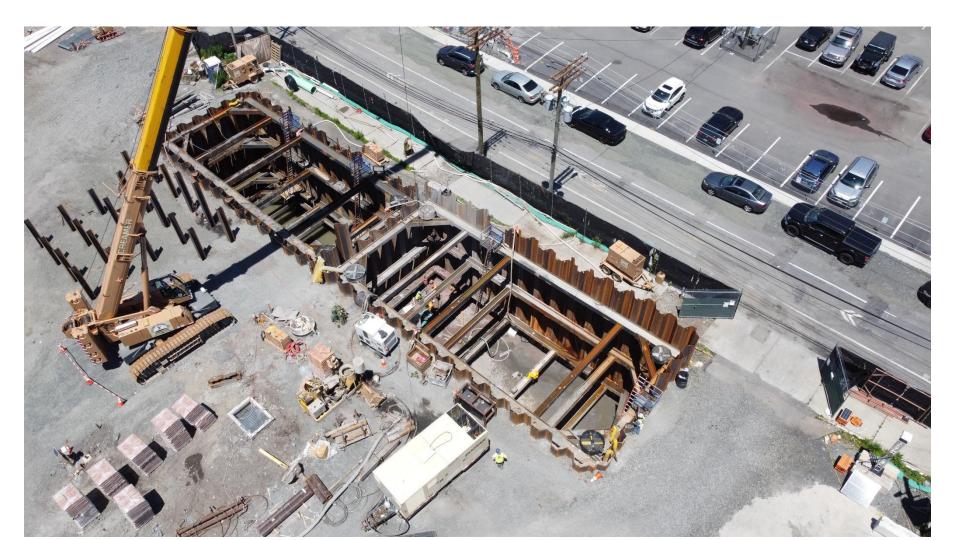








Stormwater Management













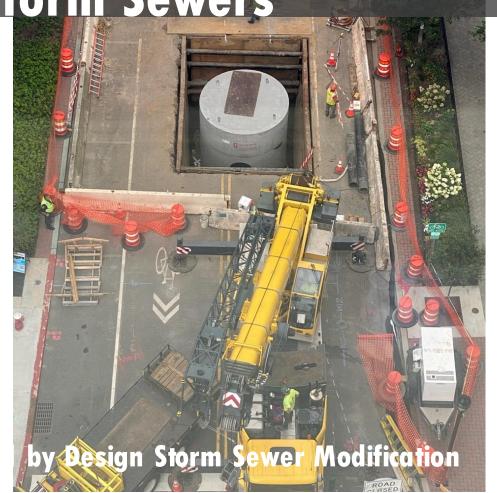






Capital Projects: Storm Sewers













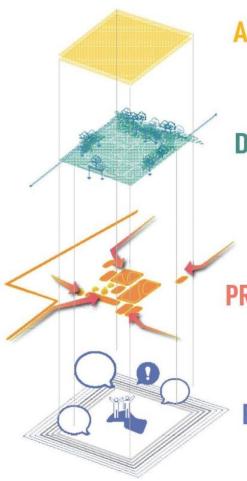












A CAPPED SITE



COMPLETED REMEDIATION AND CAPPING TO INFORM PROGRAM TYPE AND ORGANIZATION ON SITE



EXPLORE HOW TO WORK WITHIN THE CAPPING DESIGN TO STORE WATER

DELAY, STORE, DISCHARGE



MAXIMIZE FLOOD RISK REDUCTION WITHIN PROJECT CONSTRAINTS THROUGH IMPLEMENTATION OF STORMWATER BEST PRACTICES



NATIVE, ORNAMENTAL LOW

MAINTENANCE PLANTINGS

AND WOODLAND SCREENING



EVALUATE OPPORTUNITIES FOR INCREASED STORMWATER CONVEYANCE TO REDUCE IMPACTS FROM LOCALIZED FLOODING

STRATEGIC PROGRAMMING



CONNECTION TO THE GREEN CIRCUIT WILL ENHANCE BIKE CULTURE



PROGRAMMING WILL ACT AS CONNECTORS BETWEEN ADJACENT GREEN SPACES, GREEN CIRCUIT, AND THE LIGHTRAIL STATION



A MIXTURE OF PASSIVE AND ACTIVE PROGRAMMING WILL COMPLIMENT THE EXISITING PARK PROGRAMS SURROUNDING THE SITE

ENGAGEMENT



BRINGING EVERYONE TO THE TABLE
MUNICIPAL MEETINGS, COMMUNITY

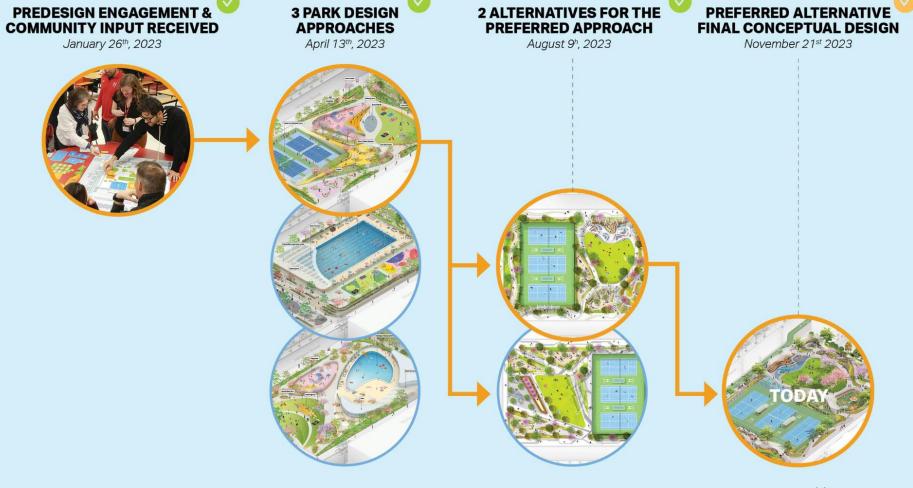
STAKEHOLDERS, AND THE PUBLIC.



UNDERSTANDING THE LOCAL CONTEXT ≅
THE REDEVELOPMENT, DEMOGRAPHICS,
EXISTING OPEN SPACE, AND
TRANSPORTATION MODES



HYBRID ENGAGEMENT, FEATURING
NEW DIGITAL TOOLS TO FACILITATE
COLLABORATION WITHIN PANDEMIC
SAFETY PROTOCOLS



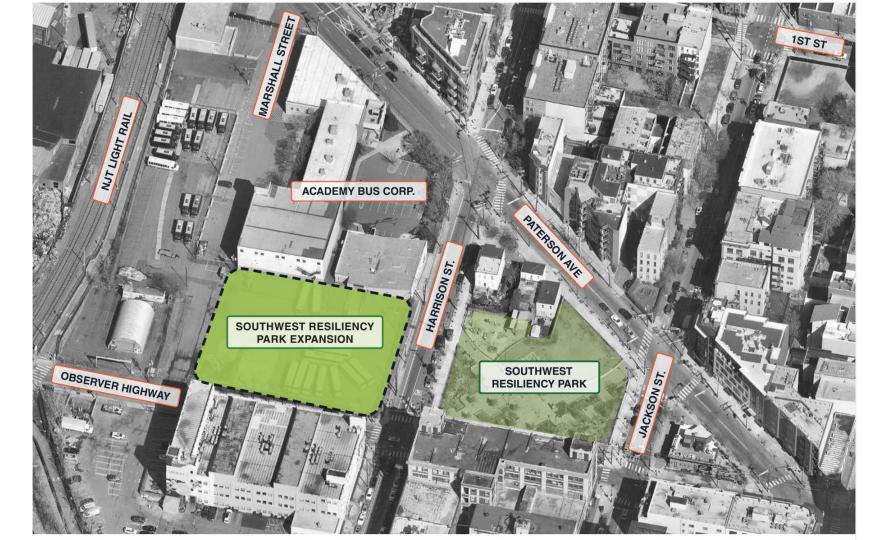
AECOM

HOBOKEN





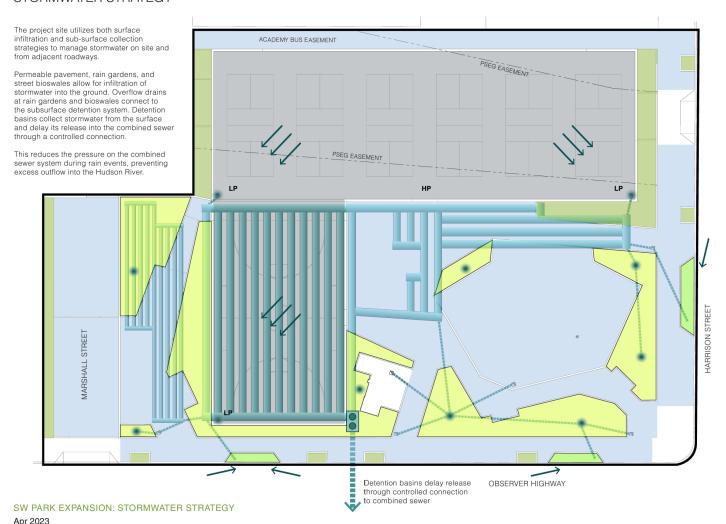




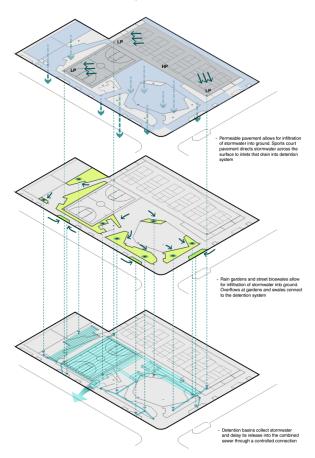
Block 10 (SW Park Expansion)



STORMWATER STRATEGY



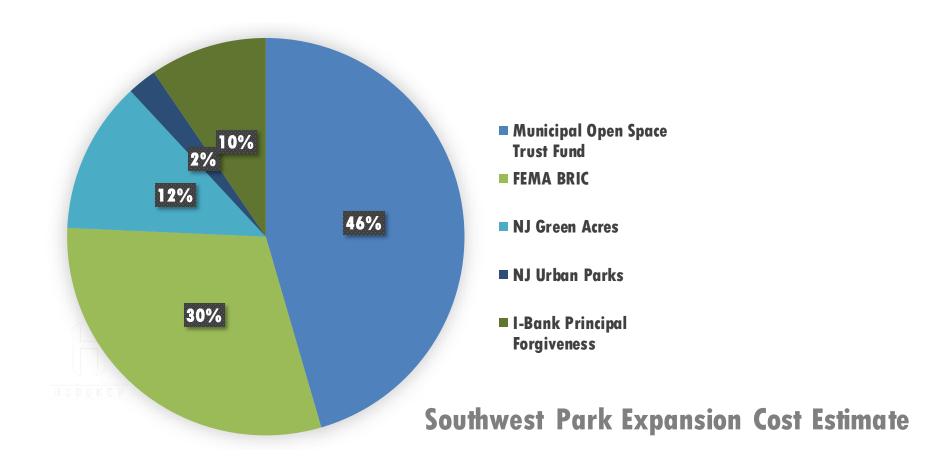








Maximizing Funding Sources



Benefit Cost Analysis

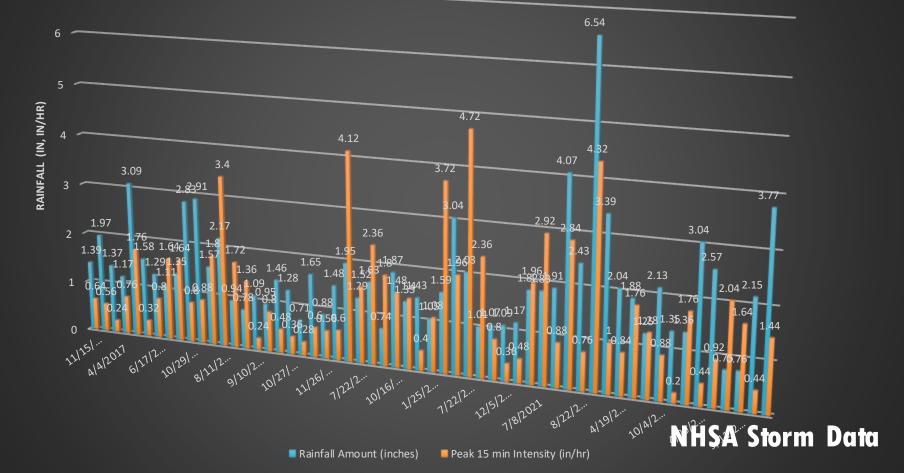
Map Marker ▲	larker Mitigation Title Type		Hazard	Benefits (B)	Costs (C)	BCR (B/C)	Benefits (B)	Costs (C)	BCR (B/C)
1	Drainage Improvement @ 58 Jackson St, Hoboken, New Jersey, 07030	☆	DFA - Riverine Flood	\$ 20,775,200	\$ 16,961,353	1.22	\$ 30,169,441	\$ 17,198,670	1.75
2	Permeable Pavement @ 58 Jackson St, Hoboken, New Jersey, 07030	*	Riverine Flood	\$ 76,674	\$ 283,000	0.27	\$ 121,109	\$ 283,000	0.43
3	Bioretention @ 58 Jackson St, Hoboken, New Jersey, 07030	*	Riverine Flood	\$ 278,404	\$ 84,300	3.30	\$ 462,024	\$ 84,300	5.48
4	Urban Trees @ 58 Jackson St, Hoboken, New Jersey, 07030	*	Riverine Flood	\$ 799,288	\$ 109,609	7.29	\$ 1,194,322	\$ 109,609	10.90
TOTAL (SELECTED)			\$ 21,929,566	\$ 17,438,262	1.26	\$ 31,946,896	\$ 17,675,579	1.81	

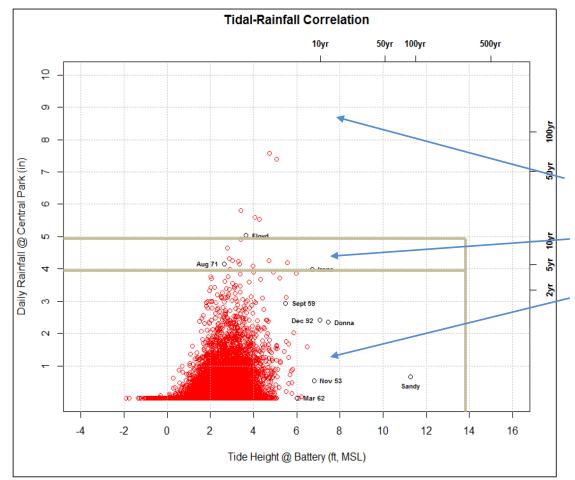
Southwest Park Expansion BCA

Procurement

Project Municiaplity	Northwest Resiliency Park Bid City of Hoboken				Contractor 1				Contractor				
County	Hudson County								2				
Item#	Description	Ouantity	Unit	Unit Price		Amount		Unit Price		Amount			
A .02	Furnish and Install Right-of-Way striping per plan including but not limited to traffic, bike, parking, stop bars, etc.	1 LS		s	20.822.00	s	\$ 20.822.00		\$ 21.000.00		21.000.00		
A .03	Furnish and Install Right-of-Way 2-inch milling and paving, curb to curb, complete	7,125 SY		\$	17.00		121,125.00		36.00		256,500.00		
A 0.03.1	Furnish and Install Right-of-Way 4" base repair milling and paving, curb to curb, complete	2,300 SY		\$	32.00	-	73,600.00		44.00		101,200.00		
A .04	Furnish and Install Additional Traffic Signage, complete	30 EA		\$	255.00	\$	7,650.00	\$	275.00	\$	8,250.00		
A .05	Furnish and Install Fencing in Playground Area per landscape drawings, complete	1 LS		\$	45,000.00	s	45,000.00	\$	58,000.00	\$	58,000.00		
A .06	Provide Site Maintenance (2-years), complete	1 LS		\$	330,000.00	\$	330,000.00	\$	158,000.00	\$	158,000.00		
A	Altemates	Subtotal				2	1,027,197.00			2	///,950.00		

Measure what Matters

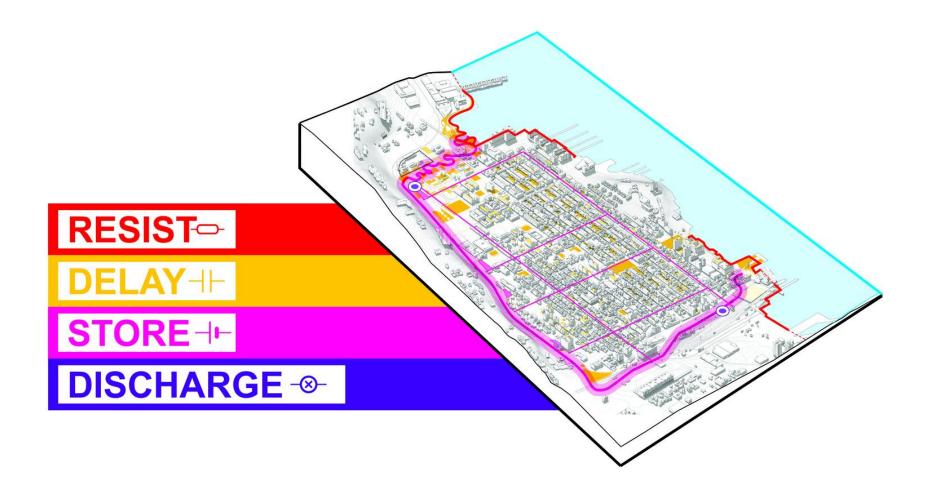




Avoid – Buyouts, Evacuate

Minimize – Harden, Close Down

Mitigate – Modify Floodplain, Building practices, Policies, Ordinances, Codes





Solar for Schools and Municipalities

Carrie Fenn – C & I Solar Project Consultant







SunCommon Commercial Solar

SunCommon
believes everyone
has a right to
healthy environment
and a brighter
future — and
renewable energy is
where it starts.









Solar Siting



- East, West or South facing roofs
- Free of obstructions for 60 feet
- Asphalt shingle, rubber membrane or standing seam roof
- Roof material should be less than 15 years old (newer the better!)
- Additional structural capacity of 2-10 PSF
- Wide open parking lots!



- Power company credits utility account for production
- Draw credits down at night and winter
- Credits good for 1 year from date of production
- Credits can be shared with any account in the same utility- allocations may be changed once per quarter
- Net metering system size limited to 500kw ac for all account holders with the exception of school districts, limited to 1MW



Direct Pay with Inflation Reduction Act

- Tax Exempt and Government entities receive a 30% direct payment from the Federal Government
- Project must be registered prior to the filing of the tax return, after install
- Projects over 1MW have prevailing wage and apprenticeship requirements (will rarely apply in Vermont)





Charlotte Town Garage

- 129kW DC Array
- Fossil fuel free building
- \$21,863 per year in utility offsets
- 94% of Town utility costs covered by solar
- \$400K in taxpayer savings over warrantied life of system



RI Infrastructure Bank



April 2024

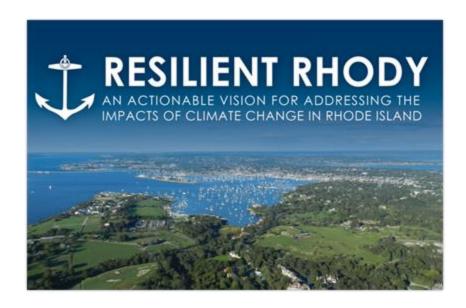
About the Infrastructure Bank

Rhode Island's centralized hub of local infrastructure investment since 1989



Since inception, the Bank has invested over \$2.7 billion into Rhode Island's infrastructure

State of Rhode Island Municipal Resiliency



Resilient Rhody, 2018

2023 Executive Order – Planning & Policy, Funding & Implementation

- State Resilience Plan Update
- Statewide Resilience Program
 - Municipal Resilience Program 2.0
- State Resilience Grants
- Federal Funding for Resilience
 - NOAA CRRC Application
- State Policy & Standards for Resilience

Resilience in Rhode Island - A Team Effort





























Roger Williams













Rhode Island Resilience 2023 – Executive Order 23-0

The Department of Environmental Management shall recruit and hire an individual to serve as the **Rhode Island Chief Resilience**Officer

- Coordinate resilience efforts across state agencies, municipalities, businesses, and other organizations and to advise the RI Executive Climate Change Coordinating Council (RIEC4), established pursuant to R.I. General Laws § 42-6.2-1, on the status and effectiveness of those efforts;
- Draft state policies on resilience and implement such policies under the direction of the RIEC4;
- Serve as the **primary voice and advocate** for state actions on resilience;
- Build upon the planning assistance provided to municipalities by MRP workshops, in coordination with partner agencies;
- Work closely with RIIB on the MRP Action Grants and the planning and financing of other resilience projects;
- Work with RIIB and CRMC on the implementation of the OSCAR grant program;
- Plan and implement projects to protect and restore the habitat and recreational resources owned or under the stewardship of DEM;
- Aggressively track and apply for federal grants to fund resilience efforts across Rhode Island;
- Coordinate resilience efforts with decarbonization programs, activities, and policies taken in accordance with the RI Act on Climate; and
- **Provide biennial reports** to the RIEC4, the Governor, the Speaker of the House of Representatives, and the President of the Senate on the State of Resilience in Rhode Island, with the first report to be submitted by December 31, 2024.

Municipal Resilience Program Overview

MRP Workshops:

- Identify community hazards, strengths, vulnerabilities, and priority actions
- Develop localized resilience strategies
- 1600+ Resilience Actions identified to date

MRP Action Grants:

- Fund design and construction of capital projects with resilience benefits
- \$19.4mm in Action Grant funding awarded to date

MRP Project Pipeline:

 Support municipalities to identify further funding/financing sources



MRP Participating Municipalities

90% of Rhode Island Municipalities now participating!

| Westerly, South Kingstown, Portsmouth, Barrington & Warren

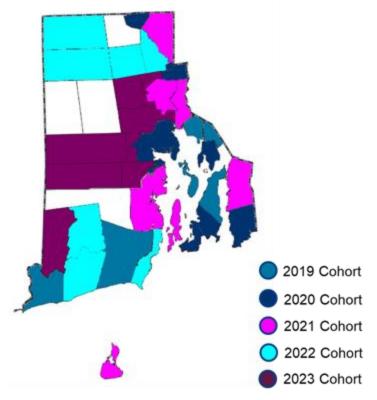
| Bristol, Woonsocket, Little Compton, Warwick, Pawtucket & Central Falls, Newport, Middletown

| Cumberland, East Providence, Jamestown, New Shoreham, North Kingstown, Providence, Tiverton

| Burrillville, Charlestown, Glocester, Lincoln, Narragansett, Richmond, Smithfield

| Coventry, Cranston, East Greenwich, Hopkinton, Johnston, North Providence, West Greenwich, West Warwick

| Foster... and counting!

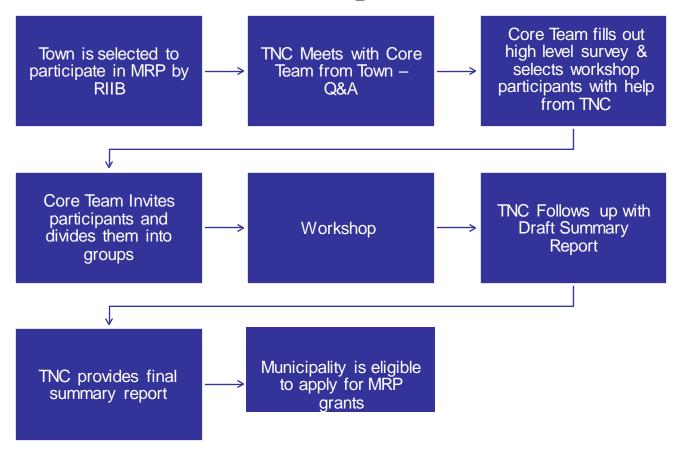


Workshop Objectives

✓ Understand **connections** – ongoing issues, hazards, and activities in each town.

- ✓ Identify strengths & vulnerabilities.
- ✓ Identify priority actions to improve resilience.
- ✓ Opportunities to advance priority actions.

Workshop Process



MRP Action Grants

Overview: MRP Action Grants enable participating municipalities to implement <u>climate resilience projects</u> identified in their MRP workshops

Key Facts:

- **Grant** Does not have to be repaid; no interest rates or administrative fees.
- **Match** 25% of Grant Dollars Awarded (Up to half can be in-kind / staff time effectively 12.5% cash match).
- Eligible Entities Municipalities who have completed their MRP Workshop.
- **Eligible Projects** Design and construction. Available to projects that tackle climate change vulnerabilities with sustainable approaches and long-term vision.
- Grant Agreement is required which identifies project timeline and progress reporting
- RIIB assigns an engineering technical review to authorize payments



Watershed Restoration at Bristol Golf
Course & Tupelo Street – Constructed
with MRP Action Grant Funds
by Town of Bristol

MRP Funding Options

- \$16M from 2022 Green Bond
 - \$52M in requests from applicants demonstrated strong demand in 2023 RFP
- \$12M grants awarded in January 2024
 - 20 awards to 19 communities
 - Amounts ranging from \$87,000 to \$2.1M
- Next RFP for remaining \$4M expected later in 2024
- New funding proposed \$10MM 2024 Green Bond
 - Subject to legislative and voter approval
- Proposed creation of a revolving loan fund program to fund larger scale projects
 - Will ensure reliable and recurring funding for resiliency projects which will enable better planning
 - Will enable communities to be pro-active to address root causes rather than simply treating symptoms
 - Will safeguard fiscal well being as well as promoting sustainable infrastructure
 - Amid rising costs, states scramble to budget for natural disasters Route Fifty (route-fifty.com)
 - Community Finance Brief: Beyond Averages: A New Era in Climate Risk Assessment for Local Leaders CSG LLC (courtstreetgroup.com)
 - Planning for Uncertainty (afoa.org)



MRP Action Grant Funded Projects



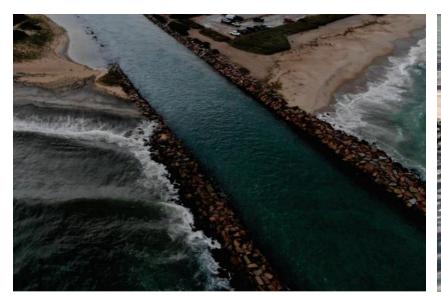


Newport King Park Shoreline Resilience Project

- Largest MRP award made to date - \$2 Million+
- Project will expand the beach and public access, include seawater tolerant plantings along the beach to fight erosion and flooding, regrading of the shoreline, and repairs to portions of the seawall.
- Project will reduce flooding due to storm surge and make the beach more resilient to erosion.



Charlestown Breachway Improvements Project





- Structural improvements to increase shoreline resiliency
- Funds for design/engineering for breachway barriers which will hold against storm surge and mitigate flooding along areas adjacent to the breachway

Pawtucket-Central Falls Stormwater Parklets Project

- Green Infrastructure in their new TOD District. Area is 86% impervious surfaces.
- Permeable pavers, bioretention beds, and street trees
- Curb bump outs and seating areas to make the area more pedestrian friendly





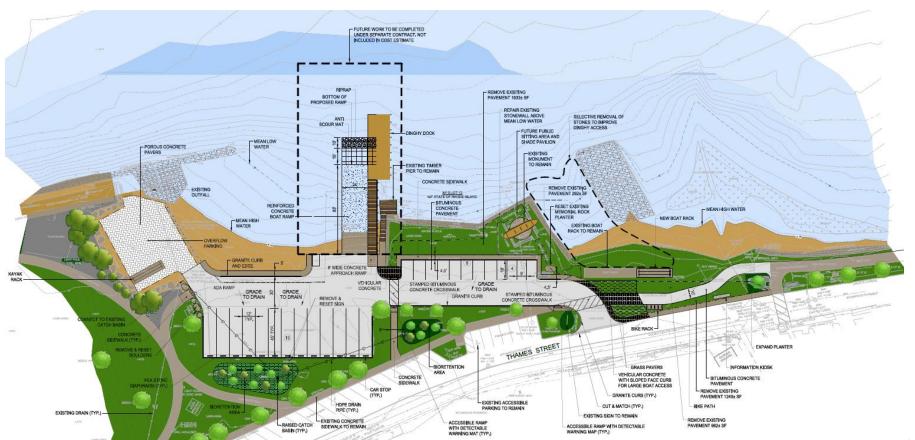
B. VIEW OF PROPOSED PARKLET





D. AERIAL VIEW OF PROPOSED PARKLET

Bristol Independence Park Improvements Project



Providence Public Street Waterfront Access Project

Public Steet has three distinct areas:







(A) Wider portion of Public St. consisting of a paved asphalt street. Businesses located on the block require vehicle access and parking.



(B) Narrower unpaved portion of the right-of-way extending to the waterfront. This is a narrow stretch with limited vehicle activity.



(C) Waterfront area next to Public Street. Includes mudflat at low-tide. Location of proposed recreational doc.

