

## Vermont Bond Bank



## 2022 VERMONT BOND BANK VERMONT BOND BANK FINANCIAL MEDIANS

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## 2022 Financial Median Observations*

- Vermont local government, as observed by the Bond Bank, is demonstrating financial resilience in the wake of the COVID-19 pandemic
- Medians related to fund balances and cash on hand are at the highest levels over the threeyear observation period
- Debt service as a percent of revenue is at lowest level over three-year observation period
- Overall debt issuance is down for local government and school districts
- Median levels of long-term debt outstanding declined year over year
- 10-year debt payoff ratios increased year over year
- Median debt levels in absolute dollars and relative to grand list is below comparable national medians
- Water and sewer systems are increasing financial capacity
- Reserve / unrestricted net asset medians increased year over year
- Days cash on hand medians returned to pre-pandemic levels
- Debt service coverage ratios are at highest level over three-year observation period


## Median Methodology \& Related Limitations

- Financial statement results are regularly entered into database while reviewing loan applications and conducting annual portfolio review
- More entries occur during the loan review process, so medians are bias towards entities planning for new debt issuance and related capital spending
- Entries over last 18 months selected to be included in medians
- As a result, medians changed and will change over time as more recent entries are included
- Only one entry per entity for governmental activities but multiple enterprises (ex. Water and sewer are separate entries) may be used to calculate median; most recent statement of entity used in median calculation
- Not all borrowers within portfolio regularly have third party financial audit and comparable data is sometimes incomplete
- Database is evolving and new categories of data are added over time


## Shortcomings of Debt Benchmarking

Medians may or may not represent an appropriate peer group

Medians may reflect unique circumstances or characteristics of Bond Bank borrowers

Medians provide starting point for affordability analysis but are silent on community values

Medians do not help prioritize or inform the type of projects that are financed with debt

## Governmental Activities Ratios \& Definitions

|  |  | Median | Moody's | Median* |
| :---: | :---: | :---: | :---: | :---: |
| Category | Definition (Adopted from Moody's Investor Services Definitions) | Bond Bank | All Cities | " $A$ " Rated Pop < 10k |
| Unassigned GF <br> Balance as \% of Revenue | Unassigned general fund balance divided by total general fund revenues | 13.6\% | 41.0\% | 45.9\% |
| Cash as \% of Revenue | Cash and investments for the general fund, divided by total general fund revenues | 72.4\% | 45.5\% | 48.4\% |
| Total Long-Term Debt | Bonded debt and similar obligations reported for Governmental Activities only (i.e. no enterprise or business type activities); debt associated with pending loan applications included | \$849 thousand | \$21.25 million | $\$ 5.76$ <br> million |
| Debt Service as \% of Operating Expenses | Debt service expenditures (principal and interest) for all operating funds combined divided by operating expenditures (including expenditure of debt service funds); debt service associated with pending loan applications included | 6.2\% | 9.0\% | 10.5\% |
| Debt Service as \% of Revenue | Debt service expenditures (principal and interest) for all operating funds (including debt service funds) combined divided by operating revenues including expenditure of debt service funds; debt service associated with pending loan applications included | 5.9\% | --- | --- |
| Long Term Debt to Revenue | Long-term debt (including current portion and capital leases) divided operating revenues (expressed as a percent) | 35.1\% | 80.0\% | 110.0\% |
| 10 Year Debt Payoff | Amount of principal that will be amortized in next ten years divided by total long-term debt (debt associated with pending loan applications not included) | 83.3\% | --- | --- |
| Long Term Debt to Full Value (Grand List) | Long term debt outstanding (including capital leases) divided by full value (actual value of Grand List) for the most recent year available (expressed as a percent) | 0.26\% | 1.10\% | 1.50\% |
| Government Activity LTD per Capita | Total long-term debt (including capital leases) divided by population for the most recent year available | \$382 | --- | --- |
| Capital Asset <br> Depreciation | Ratio of Accumulated Depreciation to Gross Depreciable Assets (excluding land and construction in progress). A ratio above $65 \%$ indicates reinvestment in capital assets is lagging behind depreciation, signaling the likelihood (necessity) of future debt issuance. | --- | 49.7\% | --- |
| * "Cities and Counties—US Medians," published May 26, 2022 |  |  | 5 |  |

## School District Ratios \& Definitions

|  |  | Median | Moody's Median* |  |
| :---: | :---: | :---: | :---: | :---: |
| Category | Definition (Adopted from Moody's Investor Services Definitions) | Bond Bank | All | "A" Rated w/Enrollment >1k and <=5k |
| Unassigned / assigned GF Balance as \% of Revenue | Combined unassigned and assigned general fund balance divided by total general fund revenues | 3.7\% | 24.8\% | 20.7\% |
| Cash as \% of Revenue | Cash and investments for the general fund, divided by total general fund revenues | 15.6\% | 28.7\% | 24.1\% |
| Total Long-Term Debt | Bonded debt and similar obligations reported for Governmental Activities only (i.e. no enterprise or business type activities); debt associated with pending loan applications included | \$1.67 <br> million | \$33.97 <br> million | $\$ 25.52$ million |
| Debt Service as \% of Operating Expenses | Debt service expenditures (principal and interest) for all operating funds combined divided by operating expenditures (including expenditure of debt service funds); debt service associated with pending loan applications included | 2.0\% | --- | --- |
| Debt Service as \% of Revenue | Debt service expenditures (principal and interest) for all operating funds (including debt service funds) combined divided by operating revenues including expenditure of debt service funds; debt service associated with pending loan applications included | 1.9\% | 5.5\% | 5.9\% |
| 10 Year Debt Payoff | Amount of principal that will be amortized in next ten years divided by total long-term debt (debt associated with pending loan applications not included) | 93.2\% | --- | --- |
| Long Term Debt to Revenue | Long-term debt (including current portion and capital leases) divided operating revenues (expressed as a percent) | 10.8\% | --- | --- |
| Capital Asset Depreciation | Ratio of Accumulated Depreciation to Gross Depreciable Assets (excluding land and construction in progress). A ratio above $65 \%$ indicates reinvestment in capital assets is lagging behind depreciation, signaling the likelihood (necessity) of future debt issuance. | --- | 42.5\% | 44.6\% |

*"Public K-12 School Districts - US: Medians," published May 25, 2022

## Water \& Sewer Enterprise Ratios \& Definitions

|  |  | Median | Moody's Median* |  |
| :---: | :---: | :---: | :---: | :---: |
| Category | Definition (Adopted from Moody's Investor Services Definitions) | Bond Bank | All | "Baa" <br> Rated |
| Reserves to Operations \& Maintenance Expenses | Unrestricted reserves divided by Total Operating \& Maintenance Expenses; unrestricted net position used as proxy for available financial resources at Bond Bank discretion when amount of reserves is not otherwise available; capital reserves included if not limited for use in specific project | 67.7\% | --- | --- |
| Days Cash on Hand | Days of cash on hand is calculated by dividing unrestricted cash and cash equivalents by the system's average daily cost of operations, excluding depreciation (annual operating expenses, excluding depreciation, divided by 365) | 270 | 451 | 148 |
| Total Long-Term Debt | Bonded debt and similar obligations reported for individual funds; debt associated with pending loan applications included at Bond Bank discretion on pro forma basis | $\begin{aligned} & \$ 1.12 \\ & \text { million } \end{aligned}$ | \$54.9 <br> million | $\begin{aligned} & \$ 9.12 \\ & \text { million } \end{aligned}$ |
| Maximum <br> Annual Debt <br> Service <br> Coverage(x) | Gross Revenues minus Total Operating \& Maintenance Expenses (O\&M) divided by maximum annual debt service; debt service associated with pending loan applications included at Bond Bank discretion on pro forma basis | 1.50x | 2.40x | 1.50x |
| Debt Ratio | Total debt divided by Net Working Capital and Net Fixed Assets | 30.9\% | --- | --- |
| Debt Service as \% of Operating Expenses | Debt service expenditures (principal and interest) divided by operating expenditures | 24.7\% | --- | --- |
| Debt Service as \% of Revenue | Debt service expenditures (principal and interest) divided by all operating revenues | 22.7\% | --- | --- |
| Long Term Debt to Revenue | Long-term debt (including current portion and capital leases) divided operating revenues (expressed as a percent); debt associated with pending loan applications included at Bond Bank discretion on pro forma basis | 191.8\% | 210.0\% | 550.0\% |
| Operating Ratio | Operating Ratio is the ratio of operating expenses to operating revenues | 64.3\% | --- | --- |
| Remaining Useful Life | Annual depreciation divided by depreciable assets net of accumulated depreciation | --- | 26 yrs | 29 yrs |

* Combined W\&S Systems from "Water and Sewer Utilities - US: Medians," published May 26, 2022


## Bond Bank Medians Over Time

| GOV ACTIVITIES MEDIANS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 Medians |  | 2021 Medians |  | 2020 Medians |  |
|  | Medians | Count | Medians | Count | Medians | Count |
| Unassigned Balance as \% of Rev | v 13.60\% | 98 | 10.40\% | 83 | 9.31\% | 47 |
| Cash as \% of Rev | 72.39\% | 100 | 65.86\% | 87 | 51.32\% | 44 |
| Intergovernmental as \% of Rev | 9.15\% | 84 | 8.15\% | 67 | 8.04\% | 31 |
| Total LTD | 849,101 | 98 | 929,550 | 93 | 1,503,004 | 48 |
| DS as \% of OpEx | 6.21\% | 81 | 8.08\% | 74 | 8.70\% | 45 |
| DS as \% of Rev | 5.89\% | 86 | 7.45\% | 76 | 8.75\% | 45 |
| LTD as \% of Rev | 35.05\% | 97 | 34.98\% | 91 | 57.65\% | 47 |
| LTD as \% of Value | 0.26\% | 81 | 0.22\% | 85 | 0.42\% | 48 |
| 10 Yr Debt Payoff | 83.33\% | 81 | 80.53\% | 75 | 69.92\% | 38 |
|  | As of August 30, 2022 |  | As of August 26, 2021 |  | As of August 6th, 2020 |  |
|  | Last Audit or other FS |  | Last Audit or other FS |  | Last Audit or other FS |  |
|  | $\mathrm{N}=104$ |  | $N=89$ |  | $\mathrm{N}=48$ |  |
| SCHOOL DISTRICT MEDIANS |  |  |  |  |  |  |
|  | 2022 Medians |  | 2021 Medians |  | 2020 Medians |  |
|  | Medians | Count | Medians | Count | Medians | Count |
| GF Balance as \% of Rev | 3.74\% | 54 | 1.48\% | 51 | 3.81\% | 42 |
| Cash as \% of Rev | 15.58\% | 55 | 12.97\% | 51 | 11.28\% | 42 |
| Total LTD 1, | 1,675,000 | 56 | 2,280,000 | 52 | 2,567,500 | 42 |
| DS as \% of OpEx | 2.00\% | 54 | 1.95\% | 50 | 2.79\% | 42 |
| DS as \% of Rev | 1.91\% | 54 | 1.90\% | 50 | 2.63\% | 42 |
| LTD as \% of Rev | 10.77\% | 56 | 13.06\% | 52 | 17.88\% | 42 |
| 10 Yr Debt Payoff | 93.19\% | 54 | 90.90\% | 49 | 95.55\% | 41 |
| As of August 30, 2022 A |  |  | As of August 26, 2021 |  | As of August 6th, 2020 |  |
| Last Audit or other FS L |  |  | Last Audit or other FS |  | Last Audit or other FS |  |
| $\mathrm{N}=57$ |  |  | $\mathrm{N}=54$ |  | $\mathrm{N}=46$ |  |

## Bond Bank Medians Over Time(Continued)

| ENTERPRISE / SPECIAL DISTRICT MEDIANS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 Medians |  | 2021 Medians |  | 2020 Medians |  |
|  | Medians | Count | Medians | Count | Medians | Count |
| Operating Ratio | 64.3\% | 115 | 69.1\% | 145 | 66.84\% | 38 |
| Reserves / O\&M | 67.7\% | 111 | 56.9\% | 139 | 68.46\% | 34 |
| Days Cash on Hand | 270 | 102 | 194 | 129 | 270 | 34 |
| LTD | 1,123,551 | 117 | 1,235,572 | 172 | 1,576,848 | 38 |
| DSCR | 1.50x | 69 | 1.32x | 120 | 1.12x | 37 |
| Debt Ratio | 30.9\% | 100 | 37.7\% | 130 | 54.15\% | 23 |
| DS / Expenses | 24.7\% | 70 | 24.5\% | 123 | 31.77\% | 37 |
| DS / Revenues | 22.7\% | 70 | 24.8\% | 121 | 29.44\% | 37 |
| Debt / Revenues | 191.8\% | 116 | 214.4\% | 146 | 384.16\% | 38 |
|  | As of August | 2022 | As of August | 2021 | As of August | 2020 |
|  | Last Audit or | er FS | Last Audit or | er FS | Last Audit or | er FS |
|  | $N=118$ |  | $\mathrm{N}=172$ |  | $\mathrm{N}=38$ |  |

[Note] Entries include multiple funds for each borrower
(ex. water and sewer fund)

## V

Vermont
Bond Bank

